



**Labeling Solutions America, Inc.**



**2010**  
**Product Catalog**

# SATO AUTHORIZED MASTER RESELLERS



## OBC Northwest, Inc.

1076 SW Berg Parkway  
P.O. Box 759  
Canby, OR 97013  
(800) 477-4744 or  
(503) 266-2021  
Fax (503) 266-6837  
obc@obcnw.com  
www.obcnw.com

## Loda Enterprises, Inc.

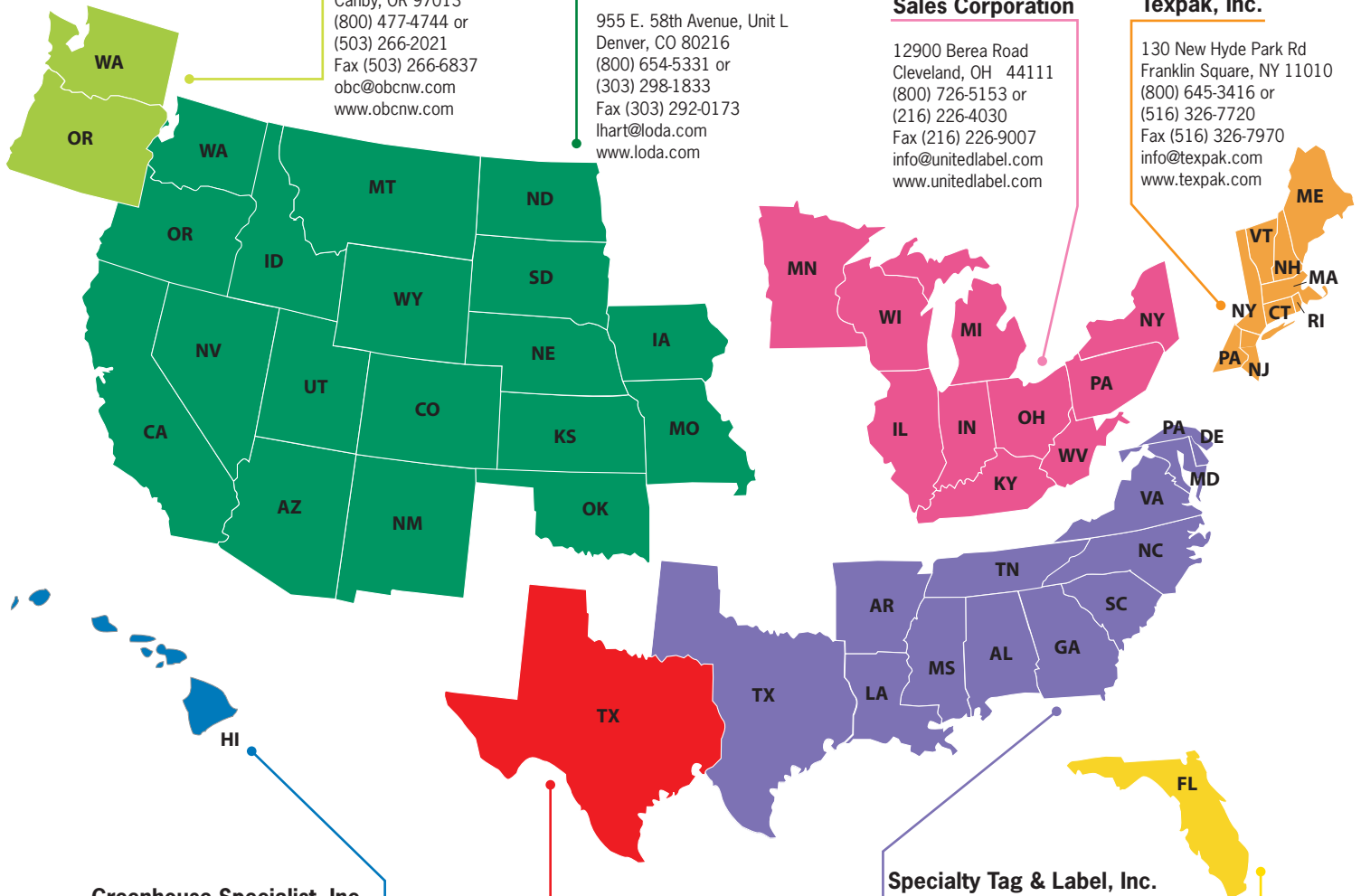
955 E. 58th Avenue, Unit L  
Denver, CO 80216  
(800) 654-5331 or  
(303) 298-1833  
Fax (303) 292-0173  
lhart@loda.com  
www.loda.com

## United Label & Sales Corporation

12900 Berea Road  
Cleveland, OH 44111  
(800) 726-5153 or  
(216) 226-4030  
Fax (216) 226-9007  
info@unitedlabel.com  
www.unitedlabel.com

## Texpak, Inc.

130 New Hyde Park Rd  
Franklin Square, NY 11010  
(800) 645-3416 or  
(516) 326-7720  
Fax (516) 326-7970  
info@texpak.com  
www.texpak.com



## Greenhouse Specialist, Inc.

16-711 Milo Street  
Keaau, HI 96749-1689  
(808) 982-6565  
Fax (808) 982-6560  
ghs.julie@hawaiiantel.net  
www.ghsinc.net

## Labels Etc., Inc.

700 West Austin Street  
Conroe, TX 77301  
(800) 346-8191 or  
(936) 760-3080  
Fax (936) 760-3015  
terry@labelsetc.com  
www.labelsetc.com

## Specialty Tag & Label, Inc.

3963 Falcon Parkway  
Flowery Branch, GA 30542  
(800) 475-2040 or  
(770) 965-0440  
Fax (800) 475-7782 or  
(770) 965-0474  
sales@specialtytag.com  
www.specialtytag.com

## Label It, Inc.

10100 NW 116 Way Suite 1  
Miami, FL 33178  
(800) 338-6386 or  
(305) 887-4949  
Fax (305) 887-3339  
sales@label-it.com  
www.label-it.com

## Sato Labeling Solutions, America, Inc.

Horticulture Division • 930 Jimmy Ann Dr. • Daytona Beach, FL 32117 • (800) 874-4465 • www.satolabeling.com  
Technical Support (800) 858-7425

International Customers should contact 800-874-4465 for information about resellers in their area.

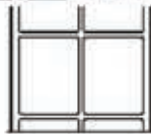
# On-Demand Thermal Printer for Garden Centers, Greenhouses & Nurseries

offered exclusively by: **United Label & Sales Corp.**

**PRINT ALL THESE MATERIALS ON-DEMAND**



Labels for plug trays, pots & cartons



Pot tags  
13 mils thick  
4-1/2" x 1"

**Signage**

4" x 5"

For a complete list of materials visit  
[www.UnitedLabel.com](http://www.UnitedLabel.com)

Standard printer features:

- Parallel, Serial & USB ports
- External media holder + cable
- 4.09" maximum printing width
- Minimum size label: .75" W x .4" H
- 984' ribbon length
- 2 year limited warranty on printer

**\$974 PC Driven System**

includes label design software



UL-245

**\$865 Stand-Alone System**

**Out of the box and ready to go.** The UL-245 desktop nursery tag and label printer is packaged to run with or without a computer. We can design formats, tailored to your specs, which are then downloaded to the printer for future recall with the attached keyboard for only \$865.

Or, use the *Taggit Pro* design software and run the UL-245 directly from a computer for just \$974. This full version software includes resident plant databases and is able to link directly to Excel spreadsheets for efficient data management. Barcodes and Graphics are easy to produce.

Uses many of the same roll stock as our larger table top printers. Runs full size rolls of stock (3" core with 8" OD)

## PARKER DAVIS SIGNS

2-1/2"W. X 6"h. Card

9 ga. 2" x 16" Stake

7"w. x 5-1/2"h. Card

Coroplast cards work well with computer-generated labels. This size card now available in eight colors.

9 ga. 2" x 8" Stake

6"w. x 2-1/2"h. Card

This size card only available in white

9 ga. 2" x 8" Stake

Available sign colors

- Signs are of 4mm corrugated polypropylene material and will hold up for several years outdoors. Multiple colors and sizes to choose.
- Marker stakes are fabricated of durable 9 gauge galvanized steel. Stakes vary in length and will last several seasons.
- We have many thermal & laser adhesive label sizes to compliment these sign sizes.

**CALL US TOLL FREE**  
**(800) 726-5153**

# Dot Matrix & Utility Tags Available

## DOT MATRIX POT TAGS

WH



SIZE	ITEM#	ROLL
1/2" x 4"	RX5045C	1M
1/2" x 5"	RX5055C	1M
1" x 4"	RX5041C	1M
1" x 5"	RX5051C	1M

## DOT MATRIX SLIP-ON TAGS

WH YE RE OR TU PI LA GR



SIZE	ITEM#	ROLL/CASE
1/2" x 5"	FX1055C	1M/20M
1/2" x 7"	FX1075C	1M/10M
1" x 7"	FX1071C	1M/5M
1" x 10"	FX1001C	1M/5M

## UTILITY POT TAGS

WH YE RE OR TU PI



SIZE	ITEM#	ROLL/CASE
3/4" x 5"	SX5157I	1M/16M
3/4" x 5"	HX5157I	1M/5M
3/4" x 6"	SX5167I	1M/9M
3/4" x 6"	HX5167I	1M/5M

## UTILITY SLIP-ON TAGS

WH YE RE OR TU PI



SIZE	ITEM#	ROLL/CASE
1/2" x 5"	FX1055I	1M/20M
5/8" x 7"	FX1076I	1M/20M
3/4" x 7"	FX1077I	1M/10M

\*\*For an alternative to dot matrix & utility tags, please refer to our UL-245 thermal transfer printer on the previous page.

# Trunk Mats

## STOCK TRUNK MAT

Tan & Green (as shown)  
28" x 48"

**500 per roll**

1 - 10 rolls \$109/roll  
11 - 25 rolls \$99/roll



## CUSTOM TRUNK MATS CALL FOR A QUOTE



# Price Labels & Tools

## ALL POPULAR BRANDS:

### WEATHER RESISTANT LABELS

- METO •MONARCH •CENTURY
- TOWA (GS, GL & GX) •PRIMARK ....

**TOWA**

**MONARCH**

**METO**

1234-678  
Preprint Area  
**\$28.95**

Pete's Flowerland  
**\$99.99**

We guarantee labels to work in your labeling tools.

All styles of labels for both indoor and outdoor uses including:  
plain preprinted white colors solid security slits  
permanent or removable adhesives

**SPECIAL BUY:** Order 6 boxes of weather resistant price labels and receive a \$50 credit toward a label tool.

## Horticultural Tool

The Horticultural Tool can either use Standard and Heavy Duty fasteners or Super Heavy Duty fasteners, depending on which needle is in the tool. Both tools are made of corrosion-resistant materials and have drain holes for easy cleaning.



## Horticultural Tool

Item#	Needle	Item Description	Pkg Qty
11057	08913/10693	Horticultural Tool Heavy Duty	1
11058	10644	Horticultural Tool Super Heavy Duty	1

## Horticultural Fasteners


Item#	Color	Length	Per Clip	Pkg Qty	Case Qty
08954	Natural	1/2"	100	5,000	50,000
08951	Natural	1"	100	5,000	50,000
10575**	Natural	3/4"	50	5,000	50,000

## Ladder Ties




Item#	Color	Length	Pkg Qty	Case Qty
08471	Natural	11"	1,000/Bag	5,000

## Intermediate Ties




Item#	Color	Length	Pkg Qty	Case Qty
08376	Natural	5.5"	1,000/Bag	5,000
08432	Natural	4"	1,000/Bag	25,000

## Super Secur-a-Tach Fasteners (polypropylene)



Item#	Color	Length	Pkg Qty	Case Qty
08302	Natural	3"	5,000/Box	50,000
08300	Natural	5"	5,000/Box	50,000

## Secur-a-Tie (nylon)



Item#	Color	Length	Pkg Qty	Case Qty
08350	Natural	5"	5,000/Box	50,000
08354	Red	5"	5,000/Box	20,000

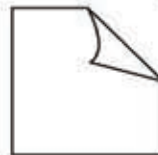
Stay informed of the latest news & specials.  
Visit [www.UnitedLabel.com](http://www.UnitedLabel.com) & join our email list.

## Partial list of thermal labels & tags available to you.

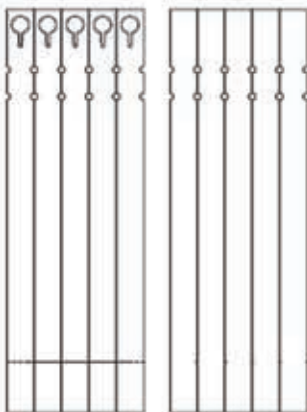
\*if you don't find what you're looking for, please ask. There's a good chance we have it. These work in many thermal printers.

### Slip-On tags (vertical feed)

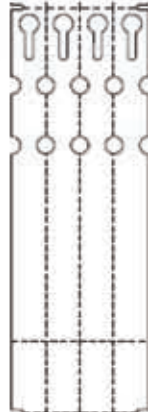
Available with or without tear-off tabs or keyholes



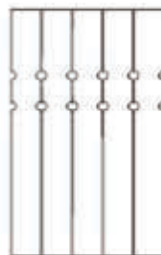
1" x 11" (five across)



1-1/4" x 11" (four across)



1" x 6" (five across)



\*longer tags stand out thus making it easier for customers to locate needed information.

\*non-keyhole tags fasten more securely to pots thereby inhibiting customers from removing.

### Removable adhesive labels

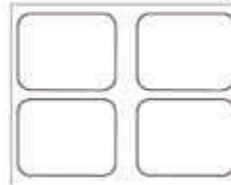
Water and sunlight resistant for you, removable for the customer.  
\*ideal for decorative pots, foil pot sleeves, giftware, etc...

### Plug labels

- 2-1/2" x 7/16"
- 4" x 5/8"
- 5" x 5/8"
- 5" x 11/16"



\*available in blank, full tint or color bands

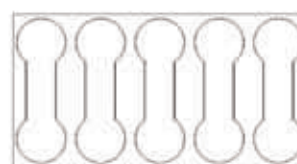


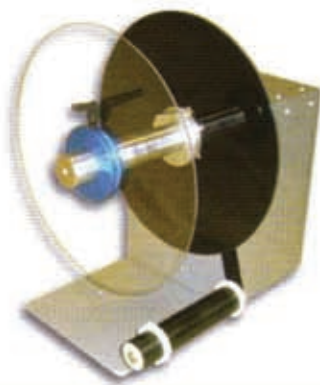
### Pot labels for all printer models

\*Too many to list. If you don't find your size, please ask.

### Paddle and Barbell labels

\*great for marking dried flowers, giftware, etc...

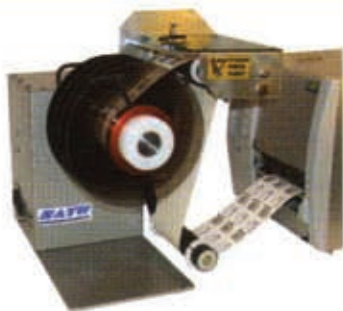




### RSS06 LABEL REWINDER \$795.00

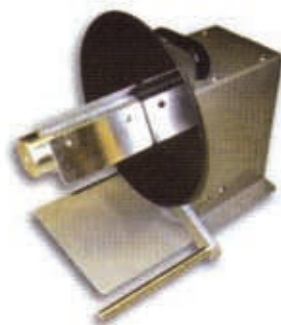
The RSS06 is built to provide rugged and lasting use. The RSS06 features "Speed Sync", a unique rewind control that automatically adjusts the rewind speed to match the printer speed, ensuring a smooth constant rewind.

- Wind inside or outside
- Large roll capacity
- Aluminum take-up spool
- Self-contained
- Mounting holes pre-drilled
- Stainless steel pull pin
- Rubber feet
- Inside / Outside / Off switch
- Outside guide disk standard



### RSS86-110-S2 SLITTER REWINDER COMBO \$1,360.00

- Slits and rewinds 2 or 3 labels across
- Easy to load
- Compact size
- Heavy-duty construction
- Easy to replace blades
- Speed Sync rewind control
- Two divider plates
- Outside guide



### RA04 LABEL REWINDER \$495.00

The RA04 is a smaller unit making it perfect for label rooms where demands aren't as heavy. The dancer arm activates the rewind spool to control the media for neat rewinding around a 3" core. Features similar to the RSS06.



### LABEL APPLICATOR TYI-1050

The Tag Model 1050 Label Applicator brings to the horticultural industry superior technology to automate application of pressure sensitive labels. By automating this timely step, you will be able to save time and money. With speeds up to 20,000 pieces per hour you will be able to increase productivity while decreasing your costs! And it's easy to operate! The Tag Model 1050 gives you the ability to customize generic tags with needed information like pricing, barcodes, website location, etc., reducing the need for a large inventory of tags that may not be usable from year to year. The 1050 is a proven winner in high volume situations. Training and service maximize uptime, ensuring your investment for years of reliable use!



### NURSERY CONTAINER LABEL APPLICATOR

Preprinted labels up to 4 inches wide and 14 inches long are loaded onto the unwind spool, routed around the dancer arm through the drive assembly to the peeler plate and back to the rewind. A label gap sensor and controls ensure proper label registration. When the product sensor detects a product in position a label is dispensed and applied to the product.

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### Legend

Please locate your printer model. The corresponding icon will indicate which product can be used in your printer.



Prints up to 4" or 5" on a 5" web (material width). TEC472M • TEC572M • TECSX4M • TECSX5M



Prints up to 4" or 5" on a 9" web (material width). TXP3-4 • TXP3-5 • TXPSX5 • TXPSX4



Fits most SATO and Zebra printers. Print width may vary.

## TXPSX Thermal Printer

The TXPSX models contain the features that make them the best-seller in the horticultural market. The rugged powder-coated industrial strength steel case is designed for harsh environments, yet still attractive for office or store settings. These printers easily handle material thickness up to 24 mil at speeds up to 10" per second. They are available with 4" (203 dpi) or 5" (300 dpi) print heads with 10" tag width allowance. The TXPSX models come standard with Parallel Port, Serial Port, Ribbon Save Mode and a FETHER head (floating edge type head revolution). USB and Ethernet connectivity are available as options.

		approximate weights printer / cable box
4" TXPSX4	\$3,195.00	60 lb. / 3 lb.
5" TXPSX5	\$3,895.00	60 lb. / 3 lb.
TEC9005-R (USB Port Option)	\$250.00	
TEC9004-R (Ethernet Port Option)	\$395.00	



## TECSX Thermal Printer

The TECSX models contain the same features as the TXPSX models however they handle up to 5" tag width. This unit is ideal for tags, labels and signs up to 5" wide. Utilizing the End-To-End Slip-on tags, various pot tags, pressure sensitive and signs makes this the most versatile printer for the money on the market. The TECSX models come standard with Parallel Port, Serial Port, Ribbon Save Mode and a FETHER head (floating edge type head revolution). USB and Ethernet connectivity are available as options.

	4" TECSX4M	5" TECSX5M	USB Port Option (TEC9005-R)	Ethernet Port Option (TEC9004-R)
Price	\$2,795.00	\$3,295.00	\$250.00	\$395.00
Weights	57 lb / 3 lb.	57 lb / 3 lb.	-	-

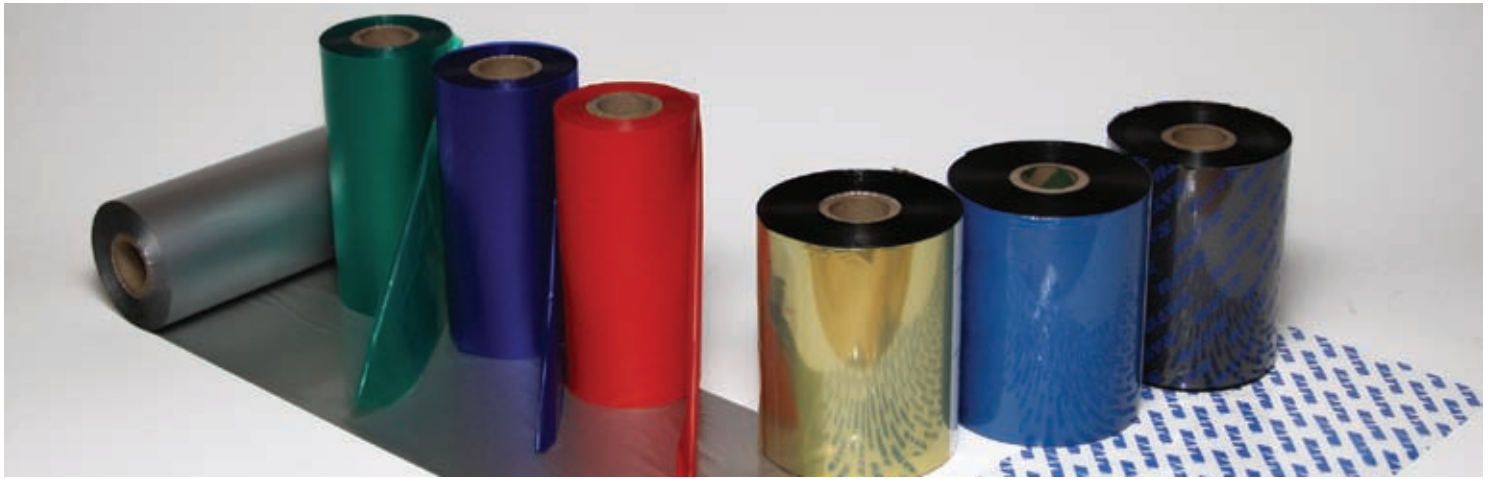
## Accessories for TXP and TEC Series Printers

	4" Printhead - SX series	5" Printhead - SX series	4" Printhead - B series	5" Printhead - B series
Model	TXP/TECSX4	TXP/TECSX5	TXP/TEC 4 B series	TXP/TEC 5 B series
Description	TEC9104	TEC9105	TEC9040XL	TEC9050XL
Price	\$399.00	\$549.00	\$399.00	\$549.00
T1000	USB CABLE, A-B, 6', BLACK			\$3.50
T2202	PARALLEL PRINTER CABLE 6'			\$8.98
T2209	ADAPTER, USB to SERIAL			\$33.90
T2210	USB EXTENSION CABLE, 6'			\$3.30
T2350	DB25 EXTENSION CABLE, MALE-FEMALE, 6'			\$11.58
T2505	POWER CORD, 6'			\$5.74
T7100	HEAD CLEANING PEN			\$3.00
T7200	ADHESIVE REMOVER			\$8.95
T9250	ADAPTER, DB9-TO-DB25 1'			\$5.90
TXPCOVER	TXP SERIES PRINTER COVER			\$39.95



## GL Thermal Printer

The new GL4e series is SATO's most significant release of printing technology to date. Versatility and value are the cornerstones of the new GL4e series; only the GL4e series offers a field-upgradeable UHF RFID option; an industry-leading printer management utility; SATOnet CONNECT™ standard tri-port communication protocols of RS232C serial, IEEE1284 high-speed parallel and USB 2.0 plus LAN and 802.11g Wireless LAN as options; an "automatic detection system" to conveniently switch between 203 dpi (GL408e) and 305 dpi (GL412e) print resolution; an Online Barcode Verifier (OBV) option that validates barcode scanability at point of print; competitive emulations and much more.



## Thermal Transfer Ribbon

	4"	Case Weight	Price Per Roll	5"	Case Weight	Price Per Roll
Sato Ribbon 1968' (600M) (Pressure Sensitive and Slip-On Tags)	SR604	17 lb.	\$34.75 ea.	SR605	22 lb.	\$42.95 ea.
Sato Ribbon 1968' (600M) (all stocks)	SR654	18 lb.	\$42.75 ea.	SR655	21 lb.	\$52.75 ea.
Black "Silver" Ribbon 1968' (600M) (Pressure Sensitive and Slip-On Tags)	F04 SILVER	20 lb.	\$41.95 ea.	F05SILVER	24 lb.	\$49.95 ea.
Black "Gold" Ribbon 1968' (600M) (all stocks)	F04GOLD	19 lb.	\$49.50 ea.	F05GOLD	23 lb.	\$59.95 ea.
Sato Color Thermal Ribbon 984' (300M) <span style="color:red">●</span> RE <span style="color:blue">●</span> BL <span style="color:green">●</span> GR <span style="border:1px solid black; border-radius:50%; padding:0 2px;"> </span> WH	SR604	10 lb.	\$30.20 ea.	SR605	12 lb.	\$37.08 ea.
Sato Metallic White Thermal Ribbon 984' (300M)	SR654MW	10 lb.	\$30.20 ea.	SR655MW	12 lb.	\$37.08 ea.

Weight based on 12 ribbons per case.

Choosing the right software package is essential to meeting the demands of your on-demand label printing program. We'll help you analyze your needs, assist with installation, make modifications to your database and ensure the settings are correct for your label printing process. Ask us about software and database updates.

## From Template



## To Complete

## Taggit Pro™ Labeling Design Software and Database

Whether you need to print bar codes, text, graphic images, color pictures or from a database, Taggit Pro™ has the features to help you design and print tags and labels with ease.

- Microsoft Vista ready
- Batch printing
- Full-featured database construction capabilities
- Utilize TrueType fonts, bar codes, preset formats for all our labels and graphics capabilities
- Free phone support
- Includes plant database designed by our company with over 4500 records. This includes Annuals, Perennials, Trees and Broadleaf Shrubs, and is totally editable to add additional varieties or information.

## LabelView Gold

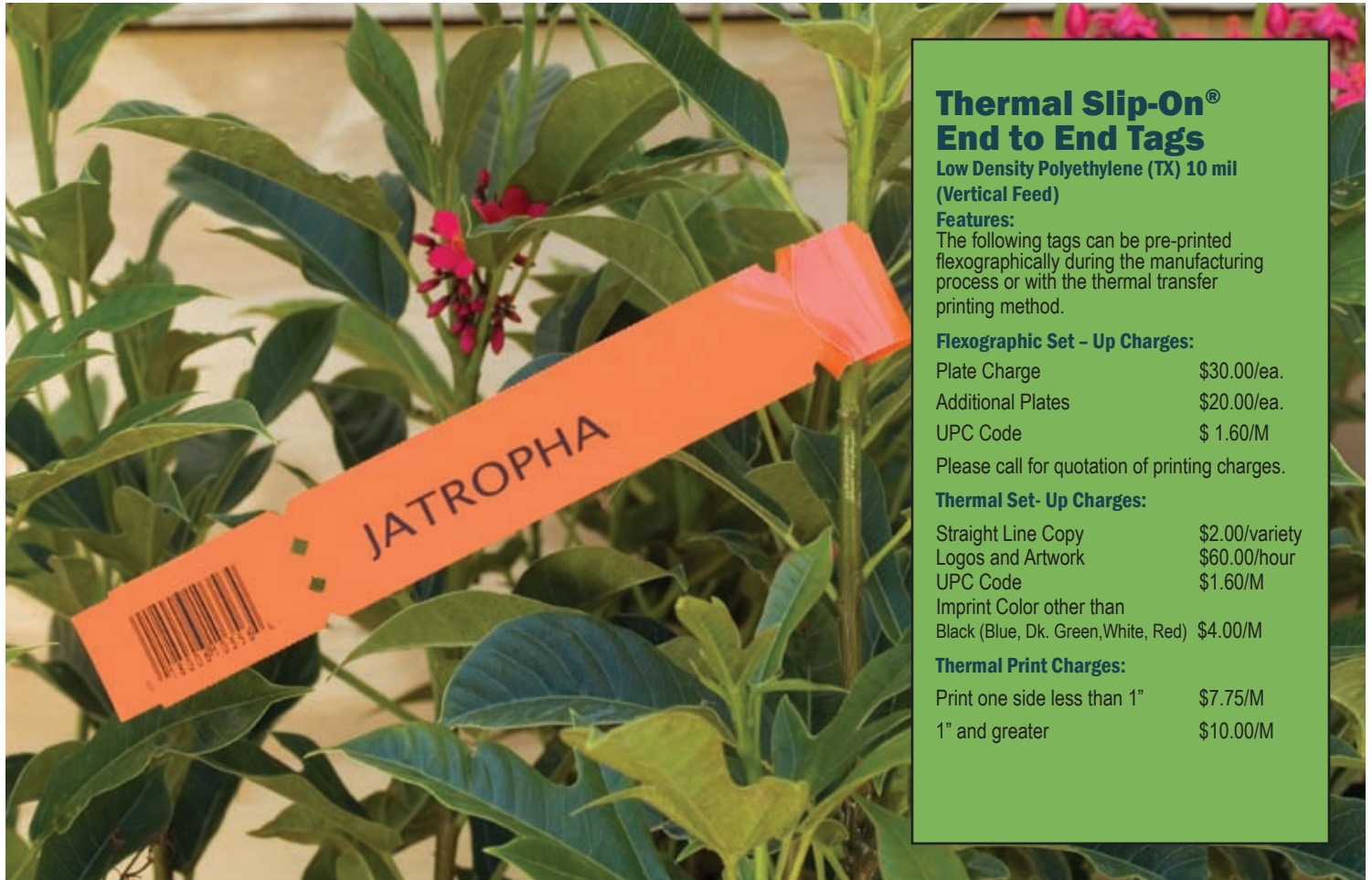
This is another wonderful product from the designers of Taggit Pro. This software package is for the ultimate in label design and integration. Label View Gold has the same features as Taggit Pro plus: • OLE Automation • Command Files • Comm Watch • Data Watch • Visual Builder • Label Select.

	Taggit Pro	LabelView Gold
Price	\$359.00	\$995.00

## LabelView Network Version

If it is necessary to print multiple stations or locations you will need to install Label View Network Version. Please call us today to discuss your needs and we can quote the appropriate software solution.

For Hardware and Software questions, please contact Technical Support at 800-858-7425



## Thermal Slip-On® End to End Tags

Low Density Polyethylene (TX) 10 mil  
(Vertical Feed)

### Features:

The following tags can be pre-printed flexographically during the manufacturing process or with the thermal transfer printing method.

### Flexographic Set - Up Charges:

Plate Charge	\$30.00/ea.
Additional Plates	\$20.00/ea.
UPC Code	\$ 1.60/M

Please call for quotation of printing charges.

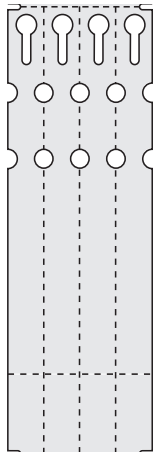
### Thermal Set- Up Charges:

Straight Line Copy	\$2.00/variety
Logos and Artwork	\$60.00/hour
UPC Code	\$1.60/M
Imprint Color other than Black (Blue, Dk. Green, White, Red)	\$4.00/M

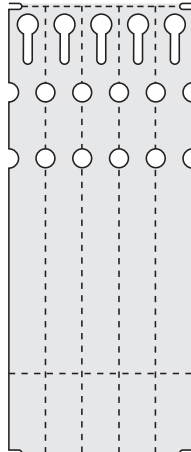
### Thermal Print Charges:

Print one side less than 1"	\$7.75/M
1" and greater	\$10.00/M

TT10014 (Vertical Feed)



TT10015 (Vertical Feed)



## End-to-End Slip-On® Tags WH YE

Price per thousand (M) 5 9 D

	TX10775	TT10014	TT10015
<b>Size</b>	3/4 x 7	1 x 10	1 x 10
<b>Description</b>	5 across	4 across with 2" tear-off	5 across with 2" tear-off
<b>QTY Roll/Case</b>	2M / 24M	1M / 12M	2M / 8M
<b>Weight/Case</b>	43 lb.	43 lb.	21 lb.
<b>8M</b>	\$21.63	\$30.26	\$30.90
<b>16M</b>	\$15.63	\$21.86	\$22.33
<b>48M</b>	\$14.00	\$19.59	\$20.00
<b>48M +</b>	Contact your local Reseller		

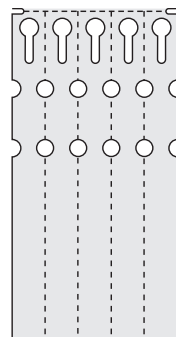
## End-to-End Slip-On® Tags RE OR TU PI LA GR TN LI

Price per thousand (M) 5 9 D

Note: Gold TX has limited quantities and a 10% discount applies to current supplies.

	TX10775	TT10014	TT10015
<b>Size</b>	3/4 x 7	1 x 10	1 x 10
<b>Description</b>	5 across	4 across with 2" tear-off	5 across with 2" tear-off
<b>QTY Roll/Case</b>	2M / 24M	1M / 12M	2M / 8M
<b>Weight/Case</b>	46 lb.	43 lb.	28 lb.
<b>8M</b>	\$24.87	\$34.80	\$35.53
<b>16M</b>	\$17.97	\$25.14	\$25.67
<b>48M</b>	\$16.10	\$22.53	\$23.00
<b>48M +</b>	Contact your local Reseller		

TX10775 (Vertical Feed)





### Thermal Slip-On® Tags

Low Density Polyethylene (TX) 10 mil  
(Horizontal Feed)

The following tags can be pre-printed with the hot stamp or thermal transfer printing method. Both processes are dry printing methods and will last in the sun for several years.

**Print Charges:**

Print one side less than 1" \$7.75/M  
1" and greater \$10.00/M

**Minimum Order:** 500 per variety \$1.00 set up fee per variety for varieties less than 1,000.

**Hot Stamp Set Up Charges:**

Straight Line Copy Engraving \$7.00/ea.  
Logo/Artwork Engraving \$35.00/ea.  
Artwork Charge \$60.00/hour  
UPC Code \$1.60/M  
Consecutive Numbering \$9.00/M  
Imprint Color other than Black (Call for options) \$4.00/M

**Thermal Set-Up Charges:**

Straight Line Copy \$2.00/variety  
Logos and Artwork \$60.00/hour  
UPC Code \$1.60/M  
Imprint Color other than Black (Blue, Dk. Green, White, Red) \$4.00/M

### Thermal Slip-On® Tags [WH] [YE]

Price per thousand (M)

	<b>TX1055T</b> ⑤③①	<b>TX1075T</b> ⑤③	<b>TX1076T</b> ⑤③①	<b>TX1077T</b> ⑤③①
<b>Size</b>	1/2 x 5	1/2 x 7	5/8 x 7	3/4 x 7
<b>QTY Roll/Case</b>	4M / 32M	2M / 16M	2M / 16M	2M / 10M
<b>Weight/Case</b>	27 lb.	19 lb.	22 lb.	19 lb.
<b>8M</b>	\$14.45	\$17.08	\$20.26	\$22.97
<b>16M</b>	\$10.44	\$12.34	\$14.64	\$16.60
<b>48M</b>	\$9.35	\$11.05	\$13.12	\$14.87
<b>48M +</b>	Contact your local Reseller			

	<b>TX1097T</b> ⑤	<b>TX1071T</b> ⑤	<b>TX1091T</b> ⑤	<b>TT1091T</b> 1-7/8" Tear-off ⑤	<b>TT1097T</b> 1-7/8" Tear-off ⑤
<b>Size</b>	3/4 x 9	1 x 7	1 x 9	1 x 9	3/4 x 9
<b>QTY Roll/Case</b>	2M / 10M	2M / 10M	1M / 8M	1M / 8M	2M / 10M
<b>Weight/Case</b>	24 lb.	23 lb.	26 lb.	26 lb.	24 lb.
<b>8M</b>	\$27.07	\$27.44	\$32.70	\$32.70	\$27.07
<b>16M</b>	\$19.56	\$19.83	\$23.63	\$23.63	\$19.56
<b>48M</b>	\$17.53	\$17.76	\$21.17	\$21.17	\$17.53
<b>48M +</b>	Contact your local Reseller				

**TX1055T • TX1075T**  
(Horizontal Feed)



**TX1077T**  
**TX1076T • TX1071T**  
**TX1097T • TX1091T**  
(Horizontal Feed)



**TT1097T • TT1091T**  
(Horizontal Feed)

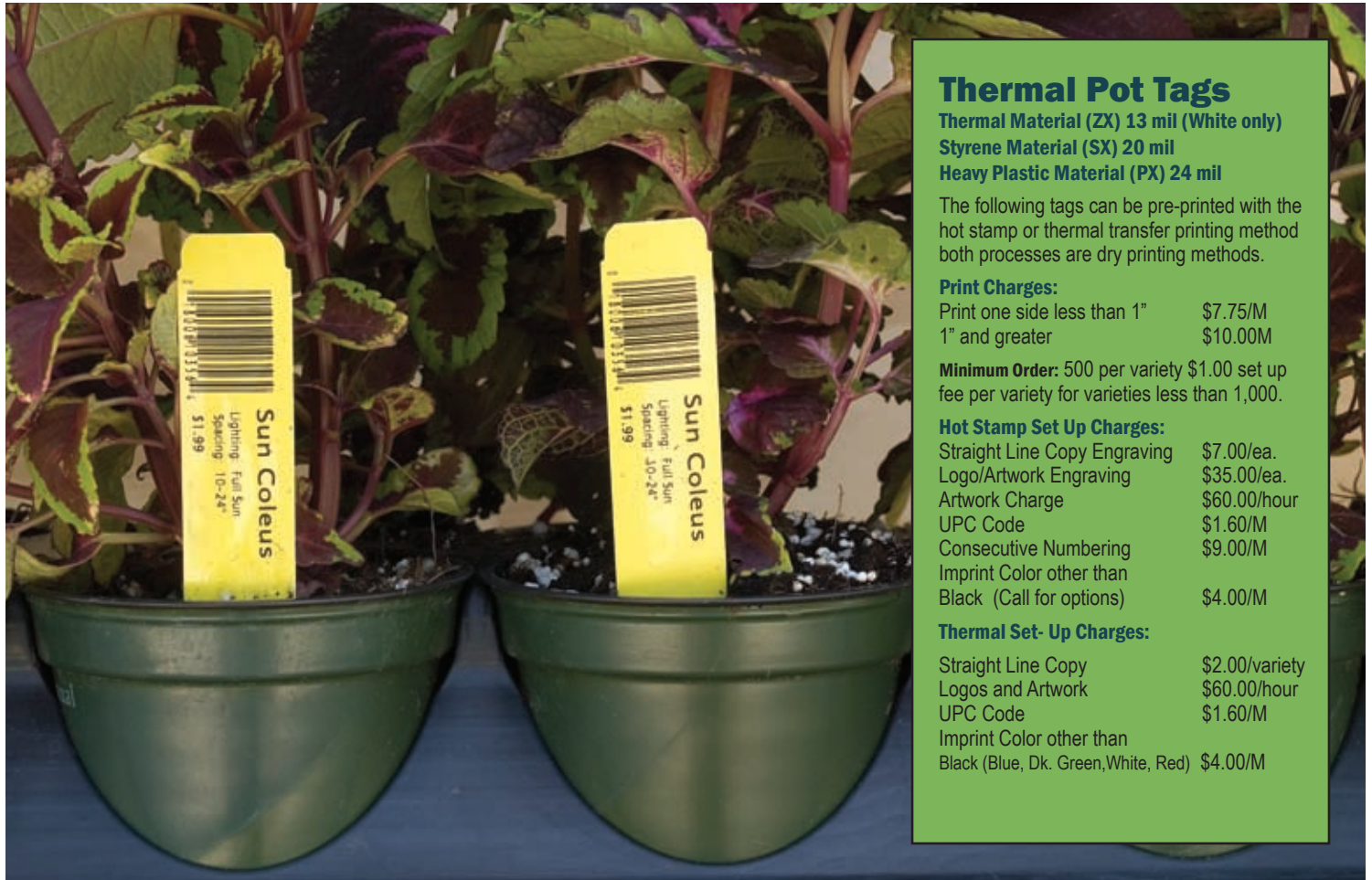


### Thermal Slip-On® Tags [RE] [OR] [TU] [PI] [LA] [GR] [TN] [LI]

Price per thousand (M) Note: Gold TX has limited quantities and a 10% discount applies to current supplies.

	<b>TX1055T</b> ⑤③①	<b>TX1075T</b> ⑤③	<b>TX1076T</b> ⑤③①	<b>TX1077T</b> ⑤③①
<b>Size</b>	1/2 x 5	1/2 x 7	5/8 x 7	3/4 x 7
<b>QTY Roll/Case</b>	4M / 32M	2M / 16M	2M / 16M	2M / 10M
<b>Weight/Case</b>	27 lb.	19 lb.	22 lb.	19 lb.
<b>8M</b>	\$16.61	\$19.64	\$23.30	\$26.42
<b>16M</b>	\$12.00	\$14.19	\$16.83	\$19.09
<b>48M</b>	\$10.75	\$12.71	\$15.08	\$17.10
<b>48M +</b>	Contact your local Reseller			

	<b>TX1097T</b> ⑤	<b>TX1071T</b> ⑤	<b>TX1091T</b> ⑤	<b>TT1091T</b> 1-7/8" Tear-off ⑤	<b>TT1097T</b> 1-7/8" Tear-off ⑤
<b>Size</b>	3/4 x 9	1 x 7	1 x 9	1 x 9	3/4 x 9
<b>QTY Roll/Case</b>	2M / 10M	2M / 10M	1M / 8M	1M / 8M	2M / 10M
<b>Weight/Case</b>	24 lb.	23 lb.	26 lb.	26 lb.	24 lb.
<b>8M</b>	\$31.14	\$31.55	\$37.60	\$37.60	\$31.14
<b>16M</b>	\$22.50	\$22.80	\$27.17	\$27.17	\$22.50
<b>48M</b>	\$20.16	\$20.43	\$24.34	\$24.34	\$20.16
<b>48M +</b>	Contact your local Reseller				



### Thermal Pot Tags

- Thermal Material (ZX) 13 mil (White only)
- Styrene Material (SX) 20 mil
- Heavy Plastic Material (PX) 24 mil

The following tags can be pre-printed with the hot stamp or thermal transfer printing method both processes are dry printing methods.

**Print Charges:**

Print one side less than 1" \$7.75/M  
1" and greater \$10.00M

**Minimum Order:** 500 per variety \$1.00 set up fee per variety for varieties less than 1,000.

**Hot Stamp Set Up Charges:**

Straight Line Copy Engraving \$7.00/ea.  
Logo/Artwork Engraving \$35.00/ea.  
Artwork Charge \$60.00/hour  
UPC Code \$1.60/M  
Consecutive Numbering \$9.00/M  
Imprint Color other than Black (Call for options) \$4.00/M

**Thermal Set-Up Charges:**

Straight Line Copy \$2.00/variety  
Logos and Artwork \$60.00/hour  
UPC Code \$1.60/M  
Imprint Color other than Black (Blue, Dk. Green, White, Red) \$4.00/M

PX5152T • SX5152T • ZX5152T

All Other Styles

## Thermal Pot Tags

Price per thousand (M)

	PX5135T <small>(S 3)</small>	PX5135T <small>(S 9)</small>	ZX5135T <small>(S 3 0)</small>	SX5146T <small>(S 3)</small>	PX5156T <small>(S 9)</small>	PX5156T <small>(S 3)</small>	SX5156T <small>(S 3)</small>	SX5156T <small>(S 9)</small>	ZX5156T <small>(S 3)</small>	PX5157T <small>(S 9)</small>
<b>Size</b>	1/2 x 3	1/2 x 3	1/2 x 3	9/16 x 4	9/16 x 5	9/16 x 5	9/16 x 5	9/16 x 5	9/16 x 5	3/4 x 5
<b>QTY Roll/Case</b>	2M / 32M	2M / 32M	5M / 40M	2M / 16M	2M / 16M	2M / 16M	2M / 16M	2M / 16M	2M / 20M	2M / 16M
<b>Weight/Case</b>	37 lb.	37 lb.	32 lb.	24 lb.	34 lb.	36 lb.	33 lb.	35 lb.	29 lb.	43 lb.
<b>8M</b>	\$15.26	\$17.55	\$14.27	\$18.89	\$21.88	\$25.17	\$19.81	\$22.78	\$18.25	\$25.07
<b>16M</b>	\$11.03	\$12.68	\$10.31	\$13.65	\$15.81	\$18.18	\$14.31	\$16.46	\$13.19	\$18.11
<b>48M</b>	\$9.88	\$11.36	\$9.24	\$12.23	\$14.17	\$16.29	\$12.82	\$14.75	\$11.82	\$16.23

Contact your local Reseller

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	PX5157T <small>(S 3)</small>	SX5157T <small>(S 9)</small>	SH5157T <small>(S 3) 1/8" hole at point</small>	SX5157T <small>(S 3)</small>	ZX5157T <small>(S 3 0)</small>	PX5167T <small>(S 9)</small>	PX5167T <small>(S 3)</small>	SX5167T <small>(S 9)</small>	SX5167T <small>(S 3)</small>
<b>Size</b>	3/4 x 5	3/4 x 5	3/4 x 5	3/4 x 5	3/4 x 5	3/4 x 6	3/4 x 6	3/4 x 6	3/4 x 6
<b>QTY Roll/Case</b>	2M / 16M	2M / 16M	2M / 16M	2M / 16M	2M / 20M	2M / 16M	2M / 16M	2M / 16M	2M / 16M
<b>Weight/Case</b>	43 lb.	44 lb.	44 lb.	45 lb.	40 lb.	55 lb.	55 lb.	53 lb.	55 lb.
<b>8M</b>	\$28.83	\$22.75	\$22.75	\$26.16	\$21.02	\$28.70	\$33.01	\$25.69	\$29.54
<b>16M</b>	\$20.83	\$16.44	\$16.44	\$18.90	\$15.19	\$20.74	\$23.85	\$18.56	\$21.35
<b>48M</b>	\$18.66	\$14.73	\$14.73	\$16.94	\$13.61	\$18.58	\$21.37	\$16.63	\$19.13

Contact your local Reseller

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## Thermal Pot Tags WH YE OR TU PI LA

Price per thousand (M)

	ZX5141T <span>5 3 1</span>	PX5151T <span>5 3</span>	PX5151T <span>5 3</span>	SX5151T <span>5 3</span>	SX5151T <span>5 3</span>	PX5161T <span>3</span>	PX5161T <span>3</span>	SX5161T <span>3</span>	SX5161T <span>3</span>
Size	1 x 4-1/2	1 x 5	1 x 5	1 x 5	1 x 5	1 x 6	1 x 6	1 x 6	1 x 6
QTY Roll/Case	2M / 16M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M	1M / 8M
Weight/Case	35 lb.	30 lb.	30 lb.	32 lb.	34 lb.	39 lb.	39 lb.	39 lb.	39 lb.
8M	\$25.52	\$32.42	\$37.28	\$26.90	\$30.94	\$37.33	\$42.93	\$31.66	\$36.41
16M	\$18.44	\$23.43	\$26.94	\$19.44	\$22.35	\$26.98	\$31.02	\$22.88	\$26.31
48M	\$16.52	\$20.99	\$24.14	\$17.42	\$20.03	\$24.17	\$27.80	\$20.50	\$23.57

48M+	Contact your local Reseller								
	<span>WH</span>	<span>WH</span>	<span>OR TU PI LA YE</span>	<span>WH YE</span>	<span>OR TU PI LA</span>	<span>WH</span>	<span>OR TU PI LA YE</span>	<span>WH YE</span>	<span>OR TU PI LA</span>

	PX5181T <span>3</span>	PX5181T <span>3</span>	SX5181T <span>3</span>	SX5181T <span>3</span>	PX5152T <span>5 3</span>	PX5152T <span>5 3</span>	SX5152T <span>5 3</span>	SX5152T <span>5 3</span>	ZX5152T <span>5 3 1</span>
Size	1 x 8	1 x 8	1 x 8	1 x 8	1-1/2 x 5	1-1/2 x 5	1-1/2 x 5	1-1/2 x 5	1-1/2 x 5
QTY Roll/Case	1M / 4M	1M / 4M	1M / 4M	1M / 4M	1M / 4M	1M / 4M	1M / 8M	1M / 8M	1M / 10M
Weight/Case	26 lb.	27 lb.	27 lb.	27 lb.	22 lb.	22 lb.	43 lb.	43 lb.	35 lb.
8M	\$47.14	\$54.21	\$39.62	\$45.56	\$44.41	\$51.07	\$42.47	\$48.84	\$39.27
16M	\$34.06	\$39.17	\$28.63	\$32.92	\$32.09	\$36.90	\$30.69	\$35.29	\$28.38
48M	\$30.52	\$35.10	\$25.65	\$29.50	\$28.75	\$33.06	\$27.50	\$31.62	\$25.42

48M+	Contact your local Reseller								
	<span>WH</span>	<span>OR TU PI LA YE</span>	<span>WH YE</span>	<span>OR TU PI LA</span>	<span>WH</span>	<span>OR TU PI LA YE</span>	<span>WH YE</span>	<span>OR TU PI LA</span>	<span>WH</span>

	PX5172T <span>3</span>	PX5172T <span>3</span>
Size	1-1/2 x 7	1-1/2 x 7
QTY Roll/Case	1M / 4M	1M / 4M
Weight/Case	31 lb.	31 lb.
8M	\$51.05	\$58.71
16M	\$36.89	\$42.42
48M	\$33.05	\$38.01

48M+	Contact your local Reseller	
	<span>WH</span>	<span>OR TU PI LA YE</span>

## Did You Know?

When selecting a thermal pot tag take into account the environmental conditions and the length of time the tag will be subjected to the environment. Styrene (SX & ZX) is best used when the requirement is less than 6 months. Styrene is impacted by UV exposure and cold temperatures more than polypropylene which can last up to 1 year or longer in certain conditions.



## Thermal Sta-Loc® Hang Tags

Thermal Material (TX) 10 mil  
Heavy Plastic Material (PX) 24 mil

### Features:

Thermal print adheres to the surface for years and will not fade. Dry printing process; tags are ready to use as they come off the printer.

### Print Charges:

Print one side less than 1" \$7.75/M  
1" and greater \$10.00/M

**Minimum Order:** 500 per variety \$1.00 set up fee per variety for varieties less than 1,000.

### Hot Stamp Set Up Charges:

Straight Line Copy Engraving \$7.00/ea.  
Logo/Artwork Engraving \$35.00/ea.  
Artwork Charge \$60.00/hour  
UPC Code \$1.60/M  
Consecutive Numbering \$9.00/M  
Imprint Color other than Black (Call for options) \$4.00/M

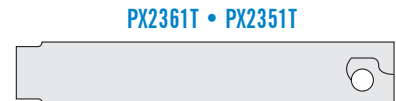
### Thermal Set-Up Charges:

Straight Line Copy \$2.00/variety  
Logos and Artwork \$60.00/hour  
UPC Code \$1.60/M  
Imprint Color other than Black (Blue, Dk. Green, White, Red) \$4.00/M

## Thermal Sta-Loc® / Hang Tags

Price per thousand (M)

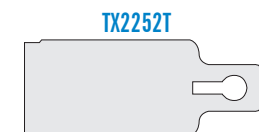
	PX2351T	PX2351T	PX2361T	PX2361T	TX20212 1/8" Hole at point
	5 9	5 9	9	9	5 9 0
<b>Size</b>	1 x 5	1 x 5	1 x 6	1 x 6	1 x 2
<b>QTY Roll/Case</b>	1M / 8M	1M / 8M	1M / 8M	1M / 8M	4M / 32M
<b>Weight/Case</b>	33 lb.	33 lb.	40 lb.	40 lb.	27 lb.
<b>8M</b>	\$37.14	\$42.71	\$44.24	\$50.87	\$12.08
<b>16M</b>	\$26.84	\$30.86	\$31.96	\$36.76	\$8.73
<b>48M</b>	\$24.05	\$27.65	\$28.64	\$32.93	\$7.82
<b>48M+</b>	Contact your local Reseller				
	WH	YE OR TU PI LA	WH	YE OR TU PI LA	WH



## Hang Tags

Price per thousand (M)

	TX2041T With 1/8" Hole	TX2051T With 1/8" Hole	TX2052T With 1/8" Hole	TT2052T With 1/8" Hole and 1 3/8" Tearoff	TX2252T Hanging Basket Tag
	5 9 0	5 9 0	5 9 0	5 9 0	5 9 0
<b>Size</b>	1 x 4	1 x 5	2 x 4-3/4	2 x 4-3/4	2 x 4-3/4
<b>QTY Roll/Case</b>	2M / 30M	2M / 20M	1M / 10M	1M / 10M	1M / 10M
<b>Weight/Case</b>	47 lb.	38 lb.	33 lb.	33 lb.	30 lb.
<b>8M</b>	\$23.61	\$26.24	\$39.69	\$39.69	\$39.69
<b>16M</b>	\$17.06	\$18.96	\$28.68	\$28.68	\$28.68
<b>48M</b>	\$15.29	\$16.99	\$25.69	\$25.69	\$25.69
<b>48M+</b>	Contact your local Reseller				
	WH	WH	WH	WH	WH





## Thermal Signs

Rigid Material (NC) 10 mil

### Features:

Sign stock is ready for immediate insertion into the sign holders found on page 18.

### Floratherm (FT) 3.2 mil

### Features:

The floratherm material is designed with an aggressive adhesive and top coated face stock that resists water and sunlight while providing a superior thermal transfer print surface. The labels can be applied to smooth damp containers, flats and trays with excellent results. Signs may be preprinted with decorative borders and your company name or logo. They can also be flood-coated to create additional color options.

### Flexographic Set-Up Charges:

Plate Charge	\$30.00/ea.
Additional Plate Charge	\$20.00/ea.
Artwork Charge	\$60.00/hour

Please call for quotation of printing charges and minimum quantities.

## Thermal Rigid Signs

Price per hundred (C)

	NC40501WH WHITE 5 9		NC40501YE YELLOW 1 SIDE 5 9		NC50701WH WHITE 5 9		NC50701YE YELLOW 1 SIDE 5 9		NC50701YB YELLOW W/GREEN 5 9		NC50701PH SPECIAL 5 9	NC50701SH SALE 5 9		NC70111WH WHITE 9		NC70111YE YELLOW 1 SIDE 9	
<b>Size</b>	4 x 5		4 x 5		5 x 7		5 x 7		5 x 7		5 x 7	5 x 7		7 x 11		7 x 11	
<b>QTY Roll/Case</b>	1C/16C	5C/30C	1C/16C	5C/30C	1C/20C	5C/40C	1C/20C	5C/40C	1C/20C	5C/40C	1C/20C	1C/20C	1C/8C	5C/10C	1C/8C	5C/10C	
<b>Case Weights</b>	13 lb.	19 lb.	13 lb.	19 lb.	25 lb.	43 lb.	26 lb.	44 lb.	26 lb.	44 lb.	25 lb.	25 lb.	22 lb.	25 lb.	22 lb.	25 lb.	
<b>1C</b>	\$21.45		\$25.35		\$29.60		\$35.45		\$40.80		\$40.80	\$40.80	\$52.00		\$62.00		
<b>5C</b>	\$17.70		\$20.91		\$24.42		\$29.25		\$33.66		\$33.66	\$33.66	\$42.90		\$51.15		
<b>10C</b>	\$14.48		\$17.11		\$19.98		\$23.93		\$27.54		\$27.54	\$27.54	\$35.10		\$41.85		
<b>25C</b>	\$12.87		\$15.21		\$17.76		\$21.27		\$24.48		\$24.48	\$24.48	\$31.20		\$37.20		
<b>50C</b>	\$10.19		\$12.04		\$14.06		\$16.84		\$19.38		\$19.38	\$19.38	\$24.70		\$29.45		

## Thermal Pressure Sensitive Signs

Price per hundred (C)

	FT40501WH AVAIL. IN WHITE ONLY 5 9		FT50701WH AVAIL. IN WHITE ONLY 5 9		FT70501PH 5 9		FT70501SH 5 9	
<b>Size</b>	4 x 4-15/16		5 x 6-15/16		6-15/16 x 5		6-15/16 x 5	
<b>QTY Roll/Case</b>	1C/14C	5C/35C	1C/24C	5C/40C	1C/24C		1C/24C	
<b>Case Weights</b>	11 lb.	22 lb.	27 lb.	39 lb.	28 lb.		28 lb.	
<b>1C</b>	\$16.75		\$24.00		\$44.00		\$44.00	
<b>5C</b>	\$13.82		\$19.80		\$36.30		\$36.30	
<b>10C</b>	\$11.31		\$16.20		\$29.70		\$29.70	
<b>25C</b>	\$10.05		\$14.40		\$26.40		\$26.40	
<b>50C</b>	\$7.96		\$11.40		\$20.90		\$20.90	

NC50701YE



NC50701YB



NC50701PH / FT50701PH



NC50701SH / FT50701SH





## Thermal Pressure Sensitive Labels

### Floratherm (FT) 3.2 mil

#### Features:

The floratherm material is designed with an aggressive adhesive and top coated face stock that resists water and sunlight while providing a superior thermal transfer print surface. The labels can be applied to smooth damp containers, flats and trays with excellent results.

#### Flexographic Set-Up Charges:

Plate Charge	\$30.00/ea.
Additional Plate Charge	\$20.00/ea.
UPC Codes	\$ 1.60/M
Artwork Charge	\$60.00/hour

Please call for quotation of printing charges and minimum quantities.

#### Thermal Set-Up Charges:

Straight Line Copy	\$2.00/variety
Logos and Artwork	\$60.00/hour
UPC Code	\$1.60/M
Ribbon Color other than Black (Blue, Dk. Green, Red)	\$4.00/M

#### Thermal Print Charges:

Print less than 1"	\$7.75/M
Print 1" and greater	\$10.00/M

#### Clear and Block-out Adhesive Labels:

All of the below label sizes are also available in a Clear Synthetic (Plastic) or with Block-out Adhesive. Clear labels are commonly used to place variable data on custom printed picture tags in an attractive manner. Block-out adhesive labels are designed to cover up whatever is behind the label. If you need to re-price or change a bar code, the Block-out Adhesive label will not allow the original information to show through. If you are interested in either application, please contact your Authorized Master Reseller for a quote.

### Text positions (Labels wound out)

Direction #1D

Direction #2D

Direction #3D

Direction #4D

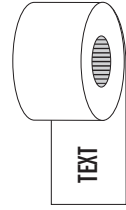
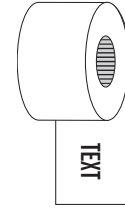
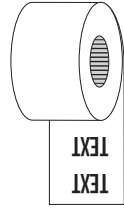
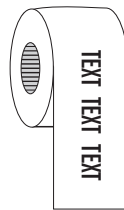
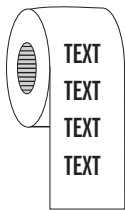
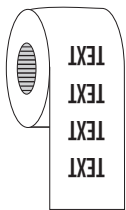
### Text positions (Labels wound in)

Direction #5D

Direction #6D

Direction #7D

Direction #8D










## Thermal Pressure Sensitive Labels








Price per thousand (M)









	FT07113WH 5 9 0	FT10153WH 5 9 0	FT11183WH 5 9 0	FT11233WH 5 9 0	FT12083WH 5 9 0	FT12103WH 5 9 0
Size (WxH)	3/4 x 1-5/16 (0.75 x 1.3125)	1 x 1-1/2 (1.0 x 1.5)	1-3/16 x 1-13/16 (1.1875 x 1.8125)	1-3/16 x 2-3/8 (1.1875 x 2.375)	1-1/4 x 7/8 (1.25 x 0.875)	1-1/8 x 15/16 (1.125 x 0.9375)
QTY Roll/Case	9M / 72M	9M / 36M	8M / 32M	6M / 24M	15M / 60M	15M / 60M
Case Weights	25 lb.	17 lb.	21 lb.	20 lb.	21 lb.	19 lb.
5M	\$11.25	\$10.75	\$12.25	\$12.75	\$10.75	\$10.88
10M	\$6.76	\$6.46	\$7.36	\$7.67	\$6.46	\$6.54
20M	\$5.76	\$5.50	\$6.27	\$6.52	\$5.50	\$5.56
50M	\$5.40	\$5.16	\$5.88	\$6.12	\$5.16	\$5.22




# Thermal Pressure Sensitive Labels

Price per thousand (M)

	FT15101WH 	FT15102WH 	FT15103WH 	FT15152WH 	FT16101WH 	FT16103WH 	FT16203WH 
Size (WxH)	1-1/2 x 1 (1.5 x 1)	1-1/2 x 1 (1.5 x 1)	1-1/2 x 1 (1.5 x 1)	1-1/2 x 1-1/2 (1.5 x 1.5)	1-9/16 x 15/16 (1.5625 x 0.9375)	1-9/16 x 15/16 (1.5625 x 0.9375)	1-9/16 x 1-15/16 (1.5625 x 1.9375)
QTY Roll/Case	5M / 60M	10M / 60M	15M / 60M	7M / 42M	5M / 60M	15M / 60M	7M / 28M
Case Weights	29 lb.	27 lb.	27 lb.	28 lb.	29 lb.	27 lb.	26 lb.
5M	\$11.63	\$11.13	\$10.75	\$13.25	\$12.13	\$10.38	\$20.13
10M	\$6.99	\$6.69	\$6.46	\$7.97	\$7.29	\$6.24	\$12.10
20M	\$5.95	\$5.69	\$5.50	\$6.78	\$6.20	\$5.31	\$10.30
50M	\$5.58	\$5.34	\$5.16	\$6.36	\$5.82	\$4.98	\$9.66

	FT17222WH 	FT17272WH 	FT20052WH 	FT20072WH 	FT20101WH 	FT20102WH 	FT20202WH 
Size (WxH)	1-3/4 x 2-1/4 (1.75 x 2.25)	1-3/4 x 2-3/4 (1.75 x 2.75)	1-15/16 x 9/16 (1.9375 x 0.5625)	2 x 3/4 (2 x 0.75)	2 x 1	2 x 1	2 x 2
QTY Roll/Case	4M / 16M	4M / 16M	15M / 60M	12M / 48M	5M / 40M	10M / 40M	5M / 20M
Case Weights	19 lb.	22 lb.	21 lb.	22 lb.	24 lb.	24 lb.	23 lb.
5M	\$20.25	\$22.00	\$8.63	\$9.25	\$10.73	\$9.18	\$22.85
10M	\$12.17	\$13.23	\$5.19	\$5.56	\$6.45	\$5.52	\$13.74
20M	\$10.36	\$11.26	\$4.41	\$4.73	\$5.49	\$4.69	\$11.69
50M	\$9.72	\$10.56	\$4.14	\$4.44	\$5.15	\$4.40	\$10.97

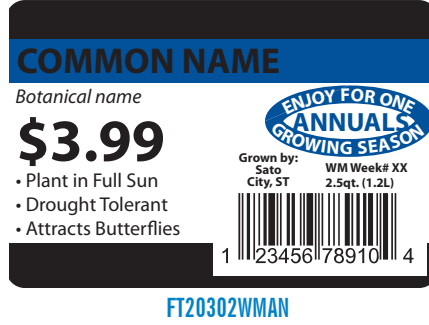
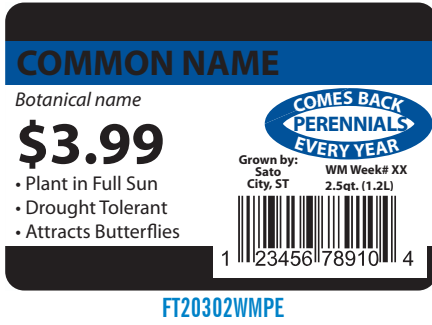
	FT25372WH USE WITH ANGLED STAKE #IN5022WH 	FT30051WH 	FT30201WH 	FT37221WH USE WITH ANGLED STAKE #IN5400WH 	FT37251WH USE WITH ANGLED STAKE #IN5022WH 	FT40051WH 	FT40061WH 	FT40101WH 
Size (WxH)	2-1/4 x 3-7/16 (2.25 x 3.4375)	3 x 1/2 (3 x 0.5)	3 x 2	3-3/4 x 2-1/4 (3.75 x 2.25)	3-5/8 x 2-3/8 (3.625 x 2.375)	4 x 1/2 (4 x 0.5)	4 X 5/8 (4 x .625)	4 x 1
QTY Roll/Case	3M / 12M	9M / 54M	2.5M / 15M	2M / 8M	2M / 8M	9M / 36M	5M / 20M	5M / 20M
Case Weights	26 lb.	26 lb.	26 lb.	20 lb.	20 lb.	22 lb.	15 lb.	23 lb.
5M	\$47.75	\$8.13	\$40.13	\$48.88	\$61.25	\$15.50	\$16.43	\$26.00
10M	\$28.71	\$4.88	\$24.12	\$29.38	\$36.82	\$9.32	\$9.87	\$15.63
20M	\$24.43	\$4.16	\$20.53	\$25.00	\$31.34	\$7.93	\$8.40	\$13.30
50M	\$22.92	\$3.90	\$19.26	\$23.46	\$29.40	\$7.44	\$7.88	\$12.48

	FT50281WH USE WITH ANGLED STAKE #IN5275WH 	FT12252WH 	FT25122WH 
Size (WxH)	5 x 2-7/8 (5 x 2.875)	1-1/4 x 2-1/2 (1.25 x 2.5)	2-1/2 x 1-1/4 (2.5 x 1.25)
QTY Roll/Case	1.875M / 7.5M	4M / 24M	8M / 32M
Case Weights	30 lb.	22 lb.	28 lb.
5M	\$79.75	\$15.50	\$18.00
10M	\$47.95	\$9.32	\$10.82
20M	\$40.80	\$7.93	\$9.21
50M	\$38.28	\$7.44	\$8.64

## Did You Know?

There are many types of adhesives available for the creation of pressure sensitive labels. Sato Labeling Solutions has selected an adhesive for the “Floratherm” product line that will adhere and function in most horticultural environments and situations. This adhesive is designed to function when the following conditions are present: cold and hot temperatures, sunlight, wind and moisture. Sato does recommend testing its “Floratherm” product on your particular container or tray to make sure the adhesive is compatible with the type of plastic used to produce the container. This test will require applying several labels to the container in several different orientations and checking back in 24 hours. The bonding process should be complete within 24 hours. If any concerns arise after checking the test, please contact customer service or your Sato sales representative to discuss.

Walmart Thermal Printable Labels • Actual size 3" x 2".



### Thermal Pressure Sensitive Labels

**Floratherm (FT) 3.2 mil**

**Features:**

The floratherm material is designed with an aggressive adhesive and top coated face stock that resists water and sunlight while providing a superior thermal transfer print surface. The labels can be applied to smooth damp containers, flats and trays with excellent results.

**Flexographic Set-Up Charges:**

Plate Charge	\$30.00/ea.
Additional Plate Charge	\$20.00/ea.
UPC Codes	\$ 1.60/M

Please call for quotation of printing charges and minimum quantities.

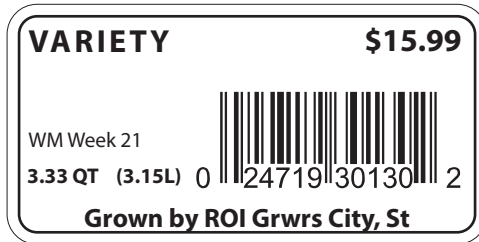
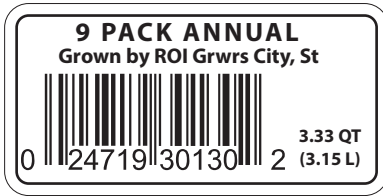
**Thermal Set-Up Charges:**

Straight line copy	\$2.00/Variety
Logos and Artwork	\$35.00/ea.
UPC Code	\$ 1.60/M

**Thermal Print Charges:**

Print less than 1"	\$7.75/M
Print 1" and greater	\$10.00/M

Walmart Blank Thermal Pressure Sensitive Labels



FT20102WH

FT12252WH

Walmart Thermal Pressure Sensitive Labels

Price per thousand (M)

	FT20302WMPE	FT20302WMAN	FT20102WH	FT12252WH	FT25122WH
Size (WxH)	3 X 2 (2 across)	3 X 2 (2 across)	2 x 1 (2 across)	1-1/4 x 2-1/2 (2 across)	2-1/2 x 1-1/4 (2 across)
Design	WM Perennial	WM Annual	WM Blank	WM Blank	WM Blank
QTY Roll/Case	2.5M /15M	2.5M / 15M	10M / 40M	4M / 24M	8M / 32M
Case Weights	18 lb.	18 lb.	24 lb.	24 lb.	28 lb.
Price	Contact Reseller for Pricing				

Home Depot Thermal Pressure Sensitive Labels

Price per thousand (M)

	FT24201HD	FT24202HD	FT20222HD
Size (WxH)	2-1/4 x 2 1 up Horizontal	2-1/4 x 2 2 up Horizontal	2 x 2-1/4 2 up Vertical
Design	(Home Depot)	(Home Depot)	(Home Depot)
QTY Roll/Case	2.5M / 20M	5M / 20M	4.5M / 18M
Case Weights	25 lb.	27 lb.	23 lb.
Price	Contact Reseller for Pricing		



Thermal Paper Pressure Sensitive Labels

Price per thousand (M)

	L8TT1013	L8TT0016	L8TT0027	L8TT0022	L8TT0008	L8TT0004
Size (WxH)	2 x 1 1 up	2 x 1 2 up	4 x 2 1 up	4 x 3 1 up	4 x 4 1 up	4 x 6 1 up
QTY Roll/Case	5.8M / 23.2M	11M / 44M	2.9M / 11.6M	2M / 8M	1.5M / 6M	1M / 4M
Case Weights	12 lb.	23 lb.	23 lb.	24 lb.	24 lb.	24 lb.

Price Contact Reseller for Pricing



## Valueline Laser Slip-On® Tags

Price per thousand (M)

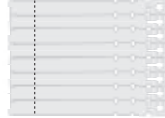
	VLX1085S	VLX1081S, VLT1081S <small>With 1-3/4" Tear-off</small>	VLX1011S, VLT1011S <small>With 1-3/4" Tear-off</small>
<b>Size (WxH)</b>	1/2 x 8-1/2	1 x 8-1/2	1 x 11
<b>QTY Pkg./Case</b>	1M / 20M 50 sheets per M	1M / 10M 100 sheets per M	1M / 8M 125 sheets per M
<b>Case Weights</b>	28 lb.	27 lb.	28 lb.
<b>5M</b>	\$25.44	\$38.95	\$47.11
<b>10M</b>	\$23.87	\$36.54	\$44.20
<b>20M</b>	\$22.42	\$34.32	\$41.51
<b>50M</b>	\$20.96	\$32.09	\$38.82



VLX1085S



VLX1081S, VLT1081S



VLX1011S, VLT1011S



## Superior Advantage Laser Printable Slip-On® Tags

Price per thousand (M)

	CLX1011SWH	CLT1011SWH <small>With 1-3/4" Tear-off</small>
<b>Size (WxH)</b>	1 x 11	1 x 11
<b>QTY Pkg./Case</b>	1M / 5M 125 sheets per M	1M / 5M 125 sheets per M
<b>Weight per Case</b>	24 lb.	24 lb.
<b>1M</b>	\$85.60	\$85.60
<b>5M</b>	\$72.84	\$72.84
<b>10M</b>	\$68.34	\$68.34
<b>20M</b>	\$64.18	\$64.18



CLX1011SWH



CLT1011SWH

## Valueline Laser Slip-On® Tags



Laser Material (VL) 10 mil

### Features:

The Valueline Laser printable product is a 10 mil material that is top-coated on both sides to provide superior imaging and longevity outdoors. Our Valueline is viable for all of your monochrome laser printing applications, but is also a solution to most of your color printing applications as well. This economically priced laser printable material can cover almost all of your laser printing needs.

### Slip-On Pre-print Set-Up Charges:

Straight Line Copy Engraving	\$7.00/ea.
Logo/Artwork Engraving	\$35.00/ea
Artwork Charge	\$60.00/hour
UPC Code	\$1.60/M

Imprint Color other than Black  
(Call for options) \$4.00/M

Minimum Order: 1,000 tags per artwork change

### Print Charges:

Print one side less than 1"	\$7.75/M
1" and greater	\$10.00/M

**Note:** Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.

## Superior Advantage Laser Printable Slip-On® Tags

Laser Material (CL) 7 mil

### Features:

The Superior Advantage Laser printable product is a 7 mil material that is top-coated on both sides to provide superior imaging and longevity outdoors. Our Superior Advantage gives excellent resolution in color printing applications. It will provide a solution to all of your color laser printing needs.

### Slip-On Pre-print Set-Up Charges:

Straight Line Copy Engraving	\$7.00/ea.
Logo/Artwork Engraving	\$35.00/ea
Artwork Charge	\$60.00/hour
UPC Code	\$1.60/M

Imprint Color other than Black  
(Call for options) \$4.00/M

Minimum Order: 1,000 tags per artwork change

### Print Charges:

Print one side less than 1"	\$7.75/M
1" and greater	\$10.00/M

**Note:** Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.



This sample represents "preprinted with care instructions"

**New**

## Valuline Laser Printable Hang Tags

**Laser Material (VL) 10 mil**  
**Features:** See page 13

**Pre-Print Set-Up Charges:**  
 Plate Charge \$30.00/ea.  
 Additional Plate Charges \$20.00/ea.  
 Artwork Charge \$60.00/hour

**Minimum Order:**  
 The equivalent of 250 finished sheets.

**Print Charges:**  
 Please call for quotation of printing charges.

## Valuline Laser Printable Hang Tags

Price per thousand (M)

	VLH2242SWH (8.5" x 11")	VLH2242SWHP (8.5" x 11")	VLH2755WH (8.5" x 11")	VLH2755WHP (8.5" x 11")	VLH2842SWH (8.5" x 14")	VLH2842SWHP (8.5" x 14")
<b>Size (WxH)</b>	2.2 x 4.25	2.2 x 4.25 Pre-printed with care instructions	2.8125 x 5.5	2.8125 x 5.5 Pre-printed with care instructions	2.8 x 4.25	2.8 x 4.25 Pre-printed with care instructions
<b>Qty Pack/Case</b>	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M	1M / 5M 167 sheets per M	1M / 5M 167 sheets per M	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M
<b>Case Weights</b>	18 lb.	18 lb.	30 lb.	30 lb.	24 lb.	24 lb.
<b>1M</b>	\$39.75	\$46.53	\$60.18	\$67.92	\$48.11	\$55.28
<b>5M</b>	\$33.83	\$39.60	\$51.21	\$57.80	\$40.94	\$47.04
<b>10M</b>	\$31.74	\$37.15	\$48.05	\$54.23	\$38.41	\$44.14
<b>20M</b>	\$29.81	\$34.89	\$45.13	\$50.93	\$36.08	\$41.45



## Superior Advantage Laser Printable Hang Tags

**Laser Material (CL) 7 mil**  
**Features:** See page 13

**Pre-Print Set-Up Charges:**  
 Plate Charge \$30.00/ea.  
 Additional Plate Charges \$20.00/ea.  
 Artwork Charge \$60.00/hour

**Minimum Order:**  
 The equivalent of 250 finished sheets.

**Print Charges:**  
 Please call for quotation of printing charges.

## Superior Advantage Laser Printable Hang Tags

Price per thousand (M)

	CLH2242SWH (8.5" x 11")	CLH2242SWHP (8.5" x 11")	CLH2755WH (8.5" x 11")	CLH2755WHP (8.5" x 11")	CLH2842SWH (8.5" x 14")	CLH2842SWHP (8.5" x 14")
<b>Size (WxH)</b>	2.2 x 4.25	2.2 x 4.25 Pre-printed with care instructions	2.8125 x 5.5	2.8125 x 5.5 Pre-printed with care instructions	2.8 x 4.25	2.8 x 4.25 Pre-printed with care instructions
<b>Qty Pack/Case</b>	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M	1M / 5M 167 sheets per M	1M / 5M 167 sheets per M	1M / 5M 100 sheets per M	1M / 5M 100 sheets per M
<b>Case Weights</b>	20 lb.	20 lb.	32 lb.	32 lb.	25 lb.	25 lb.
<b>1M</b>	\$69.14	\$81.16	\$111.22	\$129.63	\$86.42	\$102.96
<b>5M</b>	\$58.83	\$69.07	\$94.65	\$110.31	\$73.54	\$87.61
<b>10M</b>	\$55.20	\$64.80	\$88.80	\$103.50	\$69.00	\$82.20
<b>20M</b>	\$51.84	\$60.86	\$83.40	\$97.20	\$64.80	\$77.20

## Laser Printable Signs

The same material used for Laser Slip-Ons® is available as sign stock in sizes up to 8-1/2 x 14 and may be printed with decorative frames, borders, logos, etc. Variable information can be printed with the laser printer. Taggit-Pro® Label Software program now supports laser printers. Utilize your database and print barcodes with confidence. Sold in packages of 100 only!

## Valueline Laser Printable Signs

(VL) 10 mil laser stock

Price per each (EA)

	VLC5070B	VLC8000B	VLC0711B	VLC1185B
<b>Size (WxH)</b>	5 x 7	8 x 10	7 x 11	8-1/2 x 11
<b>Qty Pack/Case</b>	100 / 2,000	100 / 1,000	100 / 1,000	100 / 500
<b>Weight Per Case</b>	27 lb.	31 lb.	30 lb.	18 lb.
<b>100</b>	\$0.22	\$0.38	\$0.36	\$0.46
<b>500</b>	\$0.20	\$0.34	\$0.33	\$0.42
<b>1M</b>	\$0.17	\$0.29	\$0.27	\$0.35
<b>2.5M</b>	\$0.16	\$0.27	\$0.26	\$0.33
<b>5M</b>	\$0.14	\$0.24	\$0.23	\$0.29

## Superior Advantage Laser Printable Signs

(CLS) 7 mil laser stock

Price per each (EA)

	CLC5070B	CLC8000B	CLC0711B	CLC1185B
<b>Size (WxH)</b>	5 x 7	8 x 10	7 x 11	8-1/2 x 11
<b>Qty Pack/Case</b>	100 / 2,000	100 / 1,000	100 / 1,000	100 / 500
<b>Weight Per Case</b>	30 lb.	33 lb.	33 lb.	17 lb.
<b>100</b>	\$0.34	\$0.64	\$0.63	\$0.68
<b>500</b>	\$0.31	\$0.58	\$0.57	\$0.62
<b>1M</b>	\$0.26	\$0.49	\$0.49	\$0.52
<b>2.5M</b>	\$0.24	\$0.45	\$0.45	\$0.48
<b>5M</b>	\$0.22	\$0.41	\$0.40	\$0.44

## Laser Printable Signs and Pot Tags

Pot Tag Laser Material (CLS) 7 mil

**Features:**

The material is top-coated on both sides to provide superior imaging and longevity outdoors.

**Pot Tag Pre-Print Set-Up Charges:**

Plate Charge \$35.00/ea.  
 Additional Plate Charges \$20.00/ea.  
 Artwork Charge \$60.00/hour

**Minimum Order:**

10,000 tags per artwork change

**Print Charges:**

Please call for quotation of printing charges.

**Print Charges:**

Please call for quotation of printing charges.

**Note:** Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.

**Sign Laser Material (VL) 10 mil**

**Sign Laser Material (CLS) 7 mil**

**Features:**

See feature on page 13

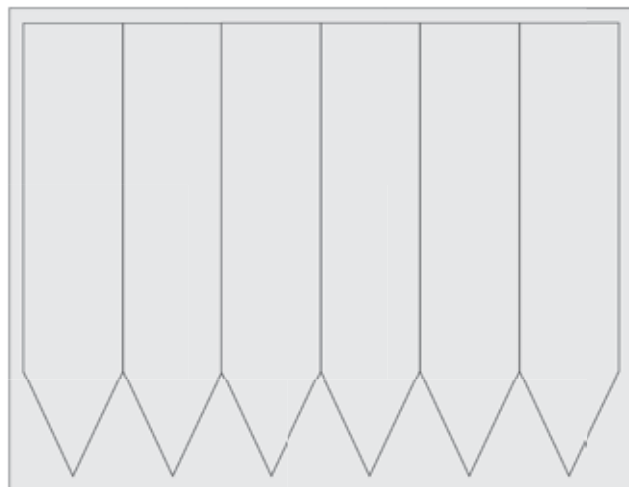


## Superior Advantage Laser Printable Pot Tags

Price per thousand (M)

	CLS1780SWH	CLS1780SWHP <small>Pre-Printed with care instructions</small>
<b>Size (WxH)</b>	1-3/4 x 8	1-3/4 X 8
<b>QTY Roll/Case</b>	1M / 5M 167 sheets per M	1M / 5M 167 sheets per M
<b>Weight Per Case</b>	32 lb.	32 lb.
<b>1M</b>	\$104.83	\$123.17
<b>5M</b>	\$89.21	\$104.81
<b>10M</b>	\$83.70	\$98.34
<b>20M</b>	\$78.61	\$92.36

CLS1780SWH • CLS1780SWHP





**Laser Printable Pressure Sensitive Labels** New

**Features:**

This high quality material is top-coated to provide superior imaging in most desktop color laser printers. It allows the user to print monochrome and color with one product. The adhesive is aggressive and will adhere to most nursery containers.

May be printed with decorative frames, borders, logos, etc. Variable information can be printed with the laser printer. Taggit-Pro® Label Software program now supports laser printers.

**Note:**

Due to the number of laser printers on the market, customers are requested to order a free sample packet to thoroughly test the printer they are considering using.

**Color Laser Labels Pressure Sensitive Labels**

Price per sheet (EA)

Price per hundred (C)

	CLPS1185SWH
Size (WxH)	8-1/2 x 11
Qty Pack/Case	250 / 500
Case Weight	20 lb.
250	\$0.59
500	\$0.49
1M	\$0.43
2.5M	\$0.37
5M	\$0.34

	CLPS5070SWH
Size (WxH)	7 x 5
Qty Pack/Case	1C / 10C
Case Weight	22 lb.
1C	\$40.45
5C	\$36.81
10C	\$31.15
25C	\$28.72
50C	\$25.89

Price per thousand (M)

	CLPS1020SWH	CLPS1112SWH	CLPS1025SWH	CLPS1225SWH	CLPS1726SWH	CLPS2537SWH	CLPS3040SWH
Size (WxH)	2 X 1	1-13/16 x 1-1/8 (1.8125 x 1.125)	2-1/2 x 1 (2.5 x 1)	2-1/2 x 1-1/4 (2.5 x 1.25)	2-21/32 x 1-11/16 (2.6562 x 1.6875)	3-5/8 x 2-7/16 (3.625 x 2.4375)	4 x 3
Qty Pack/Case	1M / 20M 25 sheets per M	1M / 20M 28 sheets per M	1M / 15M 42 sheets per M	1M / 15M 42 sheets per M	1M / 10M 56 sheets per M	1M / 5M 125 sheets per M	1M / 5M 167 sheets per M
Case Weight	27 lb.	27 lb.	29 lb.	28 lb.	25 lb.	26 lb.	33 lb.
1M	\$24.50	\$27.45	\$29.75	\$29.75	\$54.85	\$121.65	\$120.30
5M	\$20.58	\$23.06	\$24.99	\$24.99	\$46.07	\$102.19	\$101.05
10M	\$18.13	\$20.31	\$22.02	\$22.02	\$40.59	\$90.02	\$89.02
20M	\$15.44	\$17.29	\$18.74	\$18.74	\$34.56	\$76.64	\$75.79





## Stock Signs

Price per each (EA) Stock Signs are pre-packaged in bundles of 25.

	5" x 4" H 4color	7" x 5" H 4color	11" x 7" H 4color	5" x 7" V 4color
<b>Annuals</b>	RC5040ANH	RC7050ANH	RC1107ANH	RC5070ANV
<b>Perennials</b>	RC5040PRH	RC7050PRH	RC1107PRH	RC5070PRV
<b>Trees/Shrubs</b>	RC5040TSH	RC7050TSH	RC1107TSH	RC5070TSV
<b>Special</b>	RC5040SPH	RC7050SPH	RC1107SPH	RC5070SPV
<b>Sale</b>	RC5040SLH	RC7050SLH	RC1107SLH	RC5070SLV
<b>25-125</b>	\$0.20 ea.	\$0.29 ea.	\$0.50 ea.	\$0.29 ea.
<b>150-525</b>	\$0.19 ea.	\$0.27 ea.	\$0.48 ea.	\$0.27 ea.
<b>550+</b>	\$0.17 ea.	\$0.25 ea.	\$0.44 ea.	\$0.25 ea.

5" x 4" H w/classification	7" x 5" H w/classification	11" x 7" H w/classification	5" x 7" V w/classification
RC5040ANHC	RC7050ANHC	RC1107ANHC	RC5070ANVC
RC5040PRHC	RC7050PRHC	RC1107PRHC	RC5070PRVC
RC5040TSHC	RC7050TSHC	RC1107TSHC	RC5070TSVC
-	-	-	-
-	-	-	-
\$0.20 ea.	\$0.29 ea.	\$0.50 ea.	\$0.29 ea.
\$0.19 ea.	\$0.27 ea.	\$0.48 ea.	\$0.27 ea.
\$0.17 ea.	\$0.25 ea.	\$0.44 ea.	\$0.25 ea.

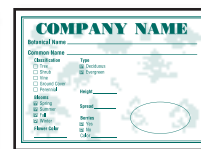
## Custom Signs WH

Price per each (EA) Uses 15 mil Vinyl.

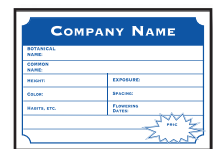
	5" x 4"	7" x 5"	11" x 7"
<b>500</b>	\$0.58 ea.	\$0.70 ea.	\$1.17 ea.
<b>1000</b>	\$0.48 ea.	\$0.50 ea.	\$0.86 ea.
<b>2500</b>	\$0.27 ea.	\$0.42 ea.	\$0.67 ea.
<b>5000</b>	\$0.21 ea.	\$0.35 ea.	\$0.53 ea.



Card #1



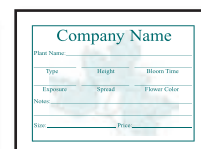
Card #2



Card #3



Card #4



Card #5



Card #6

### Note:

The custom sign pricing is for 1 color of ink. Additional colors (up to a total of 3) can be added for an additional up-charge. Please contact customer service for listing of available ink colors and quotation.

## Blank Signs WH YE

Price per each (EA) Uses 15 mil Vinyl. Blank signs are pre-packaged in bundles of 50.

	RC5030B	RC5040B	RC5070B	RC7082B	RC8010B	RC1107B	Yellow Material
<b>Size WxH</b>	5" x 3"	5" x 4"	5" x 7"	7" x 8.25"	8" x 10"	11" x 7"	add \$0.05 per card
<b>50-100</b>	\$0.19 ea.	\$0.19 ea.	\$0.24 ea.	\$0.34 ea.	\$0.41 ea.	\$0.41 ea.	+\$0.05 ea.
<b>150-500</b>	\$0.18 ea.	\$0.18 ea.	\$0.22 ea.	\$0.32 ea.	\$0.39 ea.	\$0.39 ea.	+\$0.05 ea.
<b>550+</b>	\$0.16 ea.	\$0.16 ea.	\$0.21 ea.	\$0.30 ea.	\$0.36 ea.	\$0.36 ea.	+\$0.05 ea.



## Galvanized Sign Holders

	FM7050H18	FM5070V18	FM7050H36	FM5070V36	FM1107H18	FM0711V18	FM1107H36	FM0711V36
<b>Face Size</b>	7" x 5"	5" x 7"	7" x 5"	5" x 7"	11" x 7"	7" x 11"	11" x 7"	7" x 11"
<b>Orientation</b>	Horizontal	Vertical	Horizontal	Vertical	Horizontal	Vertical	Horizontal	Vertical
<b>Stake Length</b>	18"	18"	36"	36"	18"	18"	36"	36"
<b>Markers per box</b>	50	50	50	50	25	50	50	25
<b>Box Weights</b>	23 lb.	23 lb.	35 lb.	35 lb.	22 lb.	45 lb.	60 lb.	28 lb.
<b>50-100</b>	\$1.66 ea.	\$1.66 ea.	\$1.98 ea.	\$1.98 ea.	\$2.09 ea.	\$2.09 ea.	\$2.25 ea.	\$2.25 ea.
<b>150+</b>	\$1.48 ea.	\$1.48 ea.	\$1.76 ea.	\$1.76 ea.	\$1.86 ea.	\$1.86 ea.	\$2.00 ea.	\$2.00 ea.

	FH7050	FH1107	FB1010 Base for Galv. Stake
<b>Face Size</b>	7" x 5"	11" x 7"	-
<b>Orientation</b>	Either	Either	-
<b>Stake Length</b>	Face Only	Face Only	-
<b>Markers per box</b>	50	50	25
<b>Box Weights</b>	14 lb.	30 lb.	38 lb.
<b>50-100</b>	\$0.70 ea.	\$1.13 ea.	\$3.95 ea.
<b>150+</b>	\$0.61 ea.	\$0.99 ea.	\$3.45 ea.



## Aluminum Markers

	AM5040H	GB6350 Base for Alum. Markers
<b>Face Size</b>	5" x 4"	6.375" x 5"
<b>Stake Length</b>	24"	Base
<b>Markers per box</b>	50	50
<b>Box Weights</b>	11 lb.	17 lb.
<b>50-100</b>	\$1.76 ea.	\$2.75 ea.
<b>150+</b>	\$1.64 ea.	\$2.40 ea.

### Features:

These signholders and markers are great for identifying plants and advertising specials. They utilize top-locking bars to hold signs in place. Can be a great way to display signs on page 17.

## T-Stakes

### Features:

T-Stakes are produced from 30 mil white polystyrene for easy insertion into most soil. They may be purchased blank or pre-printed in one or two colors. Our UV stabilized pen found on page 20 can be used also to write on these stakes. Minimum order for printed stakes: 1,000 per variety. Call for quote.

## T-Stakes

Price per hundred (C) Sold in package quantities.

White only	HS3370BWH	HS3395BWH
Face Size	2.5" x 3.75"	2.5" x 3.75"
Stake Length	7"	9"
See Image	A	B
Qty Per Pack/Case	1C / 30C	1C / 20C
Case Weights	46 lb.	40 lb.
1C	\$15.18	\$17.54
1M	\$12.16	\$14.03
5M	\$11.05	\$12.77
10M	\$9.93	\$11.72



## Injection Molded Stakes

### Features:

Injection molded stakes are made of heavy-duty plastic from 55 mil to 70 mil thicknesses. These stakes are sturdy enough to be inserted into most mediums. Surfaces accept writing with UV stabilized marking pens. (See pg. 20) Pressure sensitive labels are available for most injection molded stakes. Please see pages 10 and 11 for appropriate labels.

## Injection Molded Stakes

Price per hundred (C) Sold in package quantities.

White only	IN5016WH	IN5019WH	IN5020WH
See Image	C	D	E
Face Size	1" x 9.75"	1" x 2"	1.25" x 2.5"
Stake Length	-	4"	7"
Qty Per Pack/Case	1C / 10C	1C / 10C	1C / 10C
Case Weights	27 lb.	8 lb.	17 lb.
100-900	\$22.85	\$14.40	\$21.80
1M-4.9M	\$15.31	\$9.65	\$14.61
5M-9.9M	\$14.51	\$9.14	\$13.84
10M+	\$13.28	\$8.37	\$12.67

## Injection Molded Stakes

Price per each (EA) Sold in package quantities.

White only	IN5022WH	IN5021WH
See Image	F	G
Face Size	2.75" x 4"	2.75" x 4"
Stake Length	3.75"	10"
Qty Per Pack/Case	50 ea. / 1000 ea.	50 ea. / 500 ea.
Case Weights	39 lb.	29 lb.
50	\$0.48	\$0.43
100-450	\$0.43	\$0.38
500-950	\$0.39	\$0.35
1000-2950	\$0.38	\$0.34
3000-4950	\$0.36	\$0.32
5000+	\$0.33	\$0.29

## Injection Molded Stakes (Cont..)

Price per each (EA) Sold in package quantities.

Angled	IN5500WH	IN5500	IN5400WH	IN5400	IN5275WH	IN5275	IN5190WH	IN5190
	WH	BL YE	WH	BL YE	WH	BL YE	WH	BL YE
See Image	H	H (inset)	I	I (inset)	J	J (inset)	K	K (inset)
Face Size	6.25" x 3.9375"	6.25" x 3.9375"	4" x 2.5"	4" x 2.5"	5.188" x 3.188"	5.188" x 3.188"	3.125" x 2"	3.125" x 2"
Stake Length	17.25"	17.25"	14"	14"	8.25"	8.25"	5.75"	5.75"
Qty Per Pack/Case	25 ea. / 250 ea.	25 ea. / 250 ea.	50 ea. / 500 ea.	50 ea. / 500 ea.	50 ea. / 500 ea.	50 ea. / 500 ea.	50 ea. per box	50 ea. per box
Case Weights	32 lb.	32 lb.	30 lb.	30 lb.	27 lb.	27 lb.	2 lb.	2 lb.
50-150	\$0.99	\$1.06	\$0.68	\$0.74	\$0.68	\$0.74	\$0.47	\$0.49
200-450	\$0.93	\$1.00	\$0.64	\$0.70	\$0.64	\$0.70	\$0.44	\$0.46
500+	\$0.88	\$0.94	\$0.60	\$0.66	\$0.60	\$0.66	\$0.42	\$0.44

## Blackboard Markers

Price per each (EA) Sold in package quantities.

### Features:

Our Chalkboard Injection Stakes are made of heavy-duty styrene. Plants, flats or plant groupings can be individualized with waterproof pens in 8 colors, plus gold. Waterproof ink can be erased with isopropyl alcohol, enabling you to reuse them time and again.



	IN5035BB	IN6240BB
Face Size	5" x 3.5"	6.125" x 3.75"
Stake Length	14.5"	17.25"
Package QTY	50	25
Package Weights	5 lb.	4 lb.
100-900	\$1.28	\$1.75
1M-4.9M	\$0.86	\$1.17
5M-9.9M	\$0.81	\$1.11
10M+	\$0.74	\$1.02

## Allflex Tag Pen

For professional nurserymen and propagators. Two different tips included: broad and fine.

8001

PMA308VP



44101



8001



44161

## Weatherproof Pens

Posterman Basic Pen. A product for marking nursery signs, this pen is waterproof once it dries. For use with the blackboard injection stakes shown on page 19.

PMA30W • PMA30B • PMA30MG • PMA308VP

## Identipen Double Tip

This pen writes well on all thermal materials (TX, SX and PX). The 4 pack includes one Black, Blue, Red and Green pens.

44101 • 44161

	44101 price per each	44161 price per pack	PMA30W price per each	PMA30B price per each	PMA30MG price per each	PMA308VP price per pack	8001 price per each
<b>Quantity Per Box</b>	12 ea.	6 pks per box	12 ea.	12 ea.	12 ea.	1 pk.	20 ea.
<b>Color</b>	Black Pen	4 color pack	White	Black	Metallic Gold	8 color pack	Black
<b>1-9</b>	\$1.98 ea.	\$8.00 set	\$3.50 ea.	\$3.50 ea.	\$3.50 ea.	\$27.00 set	\$4.99 ea.
<b>10+</b>	-	-	\$3.26 ea.	\$3.26 ea.	\$3.26 ea.	\$25.11 set	\$4.76 ea.

## Slip-On® SOLD Tags

TX Slip-On® SOLD Tags are available in red tag with black print. For customized tags, please call for a quote. Sold in rolls of 1M.

TX1077SRB



## Rigid vinyl SOLD Tags

Rigid vinyl (RC) sold tag available in white with red print or red with black print. For customized printing contact customer service for a quotation. Sold in pkg. qty. of 100.

RC2753RE • RC2753WH



## ElastiTag™ SOLD Tags

SATO Labeling Solutions and Bedford Industries have partnered to produce a revolutionary hang tag. Utilizing the patent pending ElastiTag™ attaching device, this Sold Tag is the first of its kind. The highly weatherable rubber attaching device is extremely easy to use and can wrap around a wide range of products. Since the ElastiTag™ attaching device is extremely stretchable, you can feed the tag through the slit for small caliper items and a tight fit. Or you can simply use the opening to slide the tag on to large caliper items. Available in Red or White. Sold in pkg. qty. of 100.

ET2740WH • ET2740RE



## Impress-O Tags



Price per hundred (C) Imprint with a ballpoint pen. Sold in pkg. qty. of 100. Will not rust or deteriorate.

	IMPRESS
<b>Size</b>	1" x 3.5"
<b>Qty Per Box/Case</b>	1C / 50C
<b>Case Weights</b>	33 lb.
<b>100</b>	\$14.95
<b>1M+</b>	\$10.00

	TX1077SRB	RC2753RE	RC2753WH	ET2740RE	ET2740WH
<b>Color</b>	Red Tag w/Black Print	Red w/Black Print	White w/ Red Print	Red w/ Black Print	White w/ Red Print
<b>Size</b>	.75" x 7"	2.75" x 5.5625"	2.75" x 5.5625"	2.75" x 4"	2.75" x 4"
<b>Qty Per Pack / Case</b>	1M/roll, 9M/case	1C / 30C	1C / 30C	1C / 50C	1C / 50C
<b>Case Weights</b>	19 lb.	35 lb.	35 lb.	33 lb.	33 lb.
<b>1C</b>	-	\$12.55	\$12.55	\$15.80	\$15.80
<b>10C</b>	-	\$8.79	\$8.79	\$10.05	\$10.05
<b>50C</b>	-	\$8.03	\$8.03	\$9.15	\$9.15
<b>100C</b>	-	\$7.66	\$7.66	\$8.23	\$8.23
<b>1M</b>	\$29.85	-	-	-	-
<b>20</b>					



PS6083X • PH6083X • PX6047X

## Slip-On® Ties

### Slip-On® Plant Ties:

At 8" long, these ties can be attached together to form longer ties. A soft tie is available for tender plants; a hard tie for more rugged applications.

### Slip-On® Tree Ties:

A heavy-duty, 14.5" long tie with locking fastener; 4" maximum diameter. Available in super-strong hard poly.

	PS6083X	PH6083X	PX6047X
<b>Weight Per M</b>	1.25 lb.	1.25 lb.	5.75 lb.
<b>Qty Per Case/Pack</b>	1M / 30M	1M / 30M	1M / 8M
<b>Weight Per Case</b>	37 lb.	37 lb.	47 lb.
<b>1M</b>	\$13.45	\$11.95	\$39.95
<b>5M</b>	\$12.47	\$11.08	\$37.03
<b>10M</b>	\$11.82	\$10.50	\$35.12
<b>20M</b>	\$11.39	\$10.12	\$33.84
<b>50M</b>	\$11.07	\$9.83	\$32.88
<b>100M</b>	\$10.84	\$9.63	\$32.20



## Permanent Locking ID Tags

**RANDOMLY** numbered on white, yellow, red, orange and blue material. Tags are 7" long and may be imprinted with two lines of text on one side in black only (please allow 2 weeks). Minimum order of 100 per color.

	Randomly Numbered	Imprinted w/add'l Text
<b>Qty Per Case/Pack</b>	1c/bag, 10c/case	1c/bag, 10c/case
<b>Weight Per Case</b>	11 lb.	11 lb.
<b>100-499</b>	\$25.90	\$38.85
<b>500-999</b>	\$22.84	\$33.22
<b>1000-4999</b>	\$19.76	\$27.54
<b>5000-9999</b>	\$16.71	\$23.19
<b>10,000+</b>	\$13.78	\$18.96

## Ringer and Rings

The ringer has revolutionized the auto-ringer market with its "pneumatic-like" action and ease of use. From balling and burlapping, to tagging of pots, this tool puts affordability with quality. The "D" shaped ring creates a triangle "△" when attached.

### B7 Auto Ringer and Rings

The application of the self-feeding principle to the familiar hog ring plier meets a need that all users of this fastening method have been waiting for. The auto ringer cuts operating time and costs, and increases savings and profits. A very useful tool on every job within the range of this staple size. The SR8 rings for the B7 are galvanized. The "C" shaped ring creates a circle "○" when attached.

	RINGER	515DG50	G7PL	SR8GPL
<b>Product</b>	9/16" Plier	9/16" Hog Ring 15GA	11/16" Plier	11/16" Hog Ring 16GA
<b>Qty per Box</b>	1	5000	1	2500
<b>Weight Per Box</b>	1.3 lb.	6.5 lb.	.8 lb.	2.3 lb.
<b>1-4</b>	\$106.00	\$55.95	\$59.95	\$18.95
<b>5-9</b>	\$97.20	\$53.15	\$54.97	\$13.49
<b>10-19</b>	\$94.49	\$47.56	\$49.95	\$12.24
<b>20+</b>	\$91.05	\$44.76	\$46.94	\$11.50



## Tag Guns and Accessories

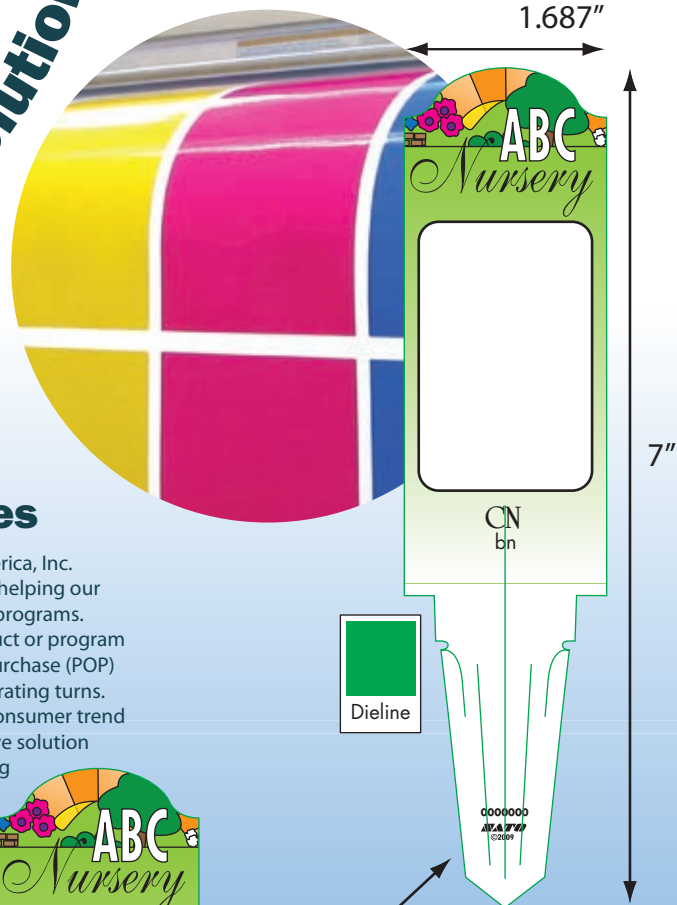
	08956D	08913	08908	08973	08954
<b>Product</b>	Dennison Mark III Gun	Heavy Duty Needle	1" Paddle	1/2" Paddle	1/2" T fasteners
<b>Qty Per Box/Case</b>	1	4 per kit	5000/bx; 50,000/cs	5000/bx; 50,000/cs	5000/bx; 50,000/cs
<b>Weight Per Box</b>	.3 lb.	.05 lb.	1 lb.	.8 lb.	.6 lb.
<b>1-3</b>	\$28.95 ea.	\$19.95/kit	-	-	-
<b>4+</b>	\$25.16 ea.	\$17.96/kit	-	-	-
<b>1-9</b>	-	-	\$22.77	\$28.98	\$28.98
<b>10-19</b>	-	-	\$17.99	\$22.92	\$22.92
<b>20+</b>	-	-	\$14.19	\$14.20	\$14.20



# Custom Marketing & Printing Solutions

## Marketing Solutions Designed To Drive Sales

The Horticulture Division of SATO Labeling Solutions America, Inc. is committed to finding solutions, to solving challenges and helping our customers increase their sales through custom marketing programs. The most effective programs are tailored for your specific product or program combining; containers, custom designed tags, and point-of-purchase (POP) materials to achieve merchandising strategies aimed at generating turns. We work with our graphic design partners for fresh ideas and consumer trend expertise. We're committed to developing the most effective solution for you and differentiation is a key to distinguishing your program from the masses.



### Custom Marketing

Apply your companies logo or a unique look for your tag.

### Plant Photography

From our library of ten's of thousands of images.

### Variable Data

From our database of thousands of plants.

### Online PDF for Proofing

Files available for download online for easy proofing. Proofing made easy with PDFs using Adobe Acrobat reader.

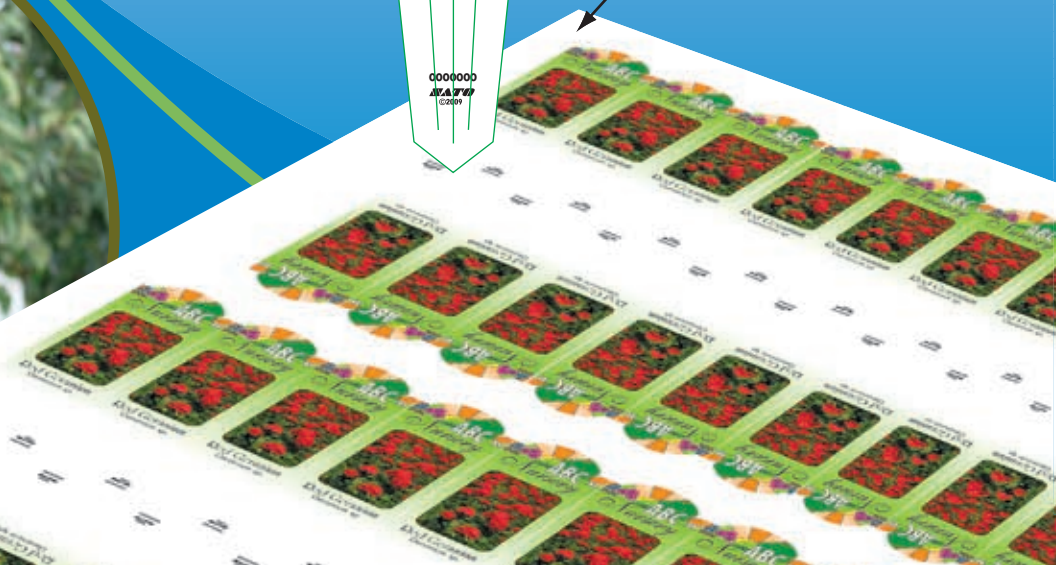


### Concepts

In this day and age it's all about ROI- Return on Investment. Let us work to build your visibility in custom design. We are available to offer strategic marketing, photography services and creative designs.

### Printing Solutions

At Sato we specialize in quality printing and producing your order in the most efficient way. Quality printing means attractive tags that increases retail profits.



# Create Product Visibility with Custom or Standard Die Shapes

D227  
2.25" x 5.875" with score

D29  
2.5" x 8" with scores

D19  
1.875" x 5.75" with score

D17  
2" x 5.25" with lock

D104  
2.4094" x 5.0149" with scores

D370  
1.687" x 7"  
with scores  
and lock

D23  
2" x 6.125" with scores

## Pot Stakes

Choose from our library of standard shapes, or we can create one that fits your products unique marketing requirements needs.

All dies shown at 75% of original size.

D230  
2" x 6.25" with scores

D229  
1.5" x 5" with scores

D312  
4.37" x 7"  
.1875" hole

D168  
3.5" x 6"  
.5" hole

D133  
3" x 6"  
.25" hole

D30B  
3" x 5"  
.1875" String hole  
Perforation 1" from bottom

D213  
3.9" x 5.5"  
.1875" String hole

D152  
2" x 5.5"  
.1875" hole

D82  
3.25" x 5.125"  
.1875" String hole

D74  
2.5" x 4.25"  
.1875" String hole

D355  
2.25" x 3.625"  
.1875" String hole

## Hangtags

Choose from our library of standard shapes, or we can create one that fits your products unique marketing requirements needs.

All dies shown at 75% of original size.

## Info Sticks

	IF11 (11")	IF15 (15")
price per thousand	\$46.50	\$75.50
sold in box quantity increments	5000/box	3000/box
box weights	39 lb.	46 lb.

IF11 (11")

IF15 (15")

# Retail Center Marketing Programs and Custom Marketing Features

Walmart



D75M Hang Tag  
2.812" x 6.303"



D370 Pot Tag  
1.687" x 7"



D368M Christmas Tree Tag  
5.967" x 6.303"

Suntory



D58 Pot Tag  
2.125" x 5.75"

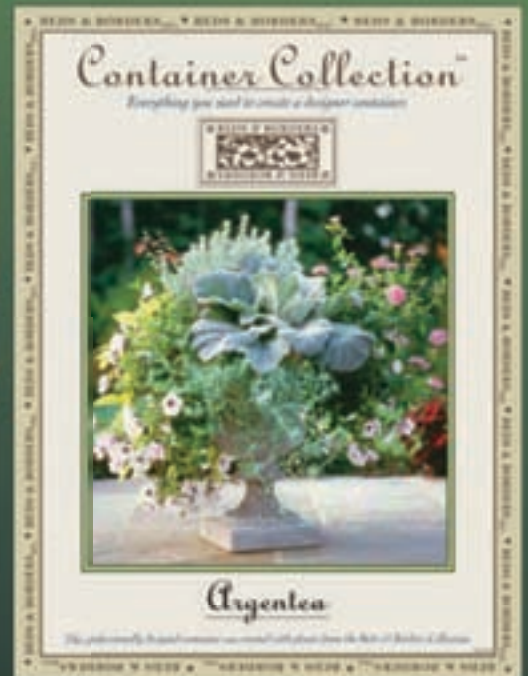


## Point of Purchase (POP) Signs

Point of Purchase Signs are an important marketing tool. These are placed in "high traffic" areas, and are an excellent item to direct consumers to products and answer common questions about those products. Using POP signage along with Posters, Hangtags, Signs, Pot Stakes, Handles, and Labels creates a "Common Theme" for your product.

Point of Purchase Signs are produced in a variety of color/colors, sizes, and are designed to compliment and promote your product.

Typical sizes are, but not limited to:  
5" x 7", 7" x 11", 11" x 7"



# Custom Cards

Custom Cards are produced on plastic that will hold-up to environmental conditions, such as rain, sun, hot and cold. Custom Cards are simply that "Custom". These can be used to announce a sale, promotion or simply list a specific products care.

These can be coordinated with Posters, Hangtags, Signs, Pot Stakes, POP, Handles, and Labels.

Typical sizes are, but not limited to:  
3" x 4", 4" x 5", 5" x 7"



# Banners

Banners are an excellent choice for special product recognition on a larger scale. Banners are very visible, and are a great way to attract the consumer to the area where your product is located.

Used with eye-catching graphics and coordinated with Posters, POP, Hangtags, Signs, Cards, Pot Stakes, Handles, and Labels, Banners make a strong marketing presence.

Call for quote.

# Posters and Wall Charts

Great for large area advertising, special product promotions, instructions, or as a reference point announcing special features of your product or other marketing pieces.

These can be coordinated with Hangtags, POP, Signs, Cards, Pot Stakes, Handles, and Labels. Can be produced in a variety of color/colors, sizes, and are designed to compliment and promote your product.

Call for Quote.



# Custom Handles

Designed specifically for a locking style plant flat. Not only is the handle a great way to carry a plant flat, but it's a perfect way to add information about the product, and gives a perfect place for a UPC.

Sato is a authorized WAVE® tag producer



D326 Handle  
1" x 20"

D42 Handle  
1.125" x 18.5"



D221 Handle  
.75" x 17.875"



D49 Handle  
18.5" x 1.125"



D55 Handle  
2.259" x 18.6387"



D43 Handle  
2.0134" x 18.5"





# Printing Material

## Bio-Friendly Printing Material Options...

The Horticulture Division of SATO Labeling Solutions America, Inc. is committed to finding solutions, solving challenges and helping our customers increase their sales through custom marketing programs. The most effective programs are tailored for your specific product; combining containers, custom designed tags, and point-of-purchase (POP) materials to achieve merchandising strategies aimed at generating turns. We work with our graphic design team to provide fresh ideas and consumer trends. We're committed to developing the most effective solution for you, and differentiation is a key to distinguishing your program from the masses. Let SATO help you with your next environmentally smart horticultural printing project.

## Non-Biodegradable Plastic in the Marketplace...

Many of the plastics used today in the Horticultural marketplace are made up of non-recycled and recycled plastics. However, many of these plastics are being discarded and not being recycled. A large portion of these plastics will not break down over a long period of time, which doesn't help reduce the waste footprint in our environment. As a result, we are committed to providing our customers with material options, including ones that promote environmental stability. This Bio-friendly plastic material provides a perfect palette for offset printing that is comparable to traditional plastics. This material is durable and an excellent choice for your Horticultural applications. All together, recycling is a great start for our market place, but a large portion of materials will still enter the landfill. The best alternative is to have a bio-friendly plastic that's not only durable, but will breakdown naturally.

## Biodegradable Plastic Q and A...

**What causes the material to breakdown? Is this a biological or chemical reaction that takes place?**

You might consider it a bio-chemical reaction, as bacteria utilize enzymes effective for the breaking of long polymer chains in the plastic product. Since the bio-plastic is hospitable as an environment, bacteria will collect in colonies there, and breakdown will initialize.

**How long does it take for the plastic tag to completely disappear?**

If discarded in a bio-rich environment (in contact with the material, such as in a landfill), breakdown on average is 1-5 years. Material on warehouse shelves, or in the retail environment, are not considered as candidates for this breakdown process.

**“Tags end up all over my nursery grounds. I know there are tags in the soil that are many years old. If I switch to a biodegradable material can anything harmful end up in the soil that could affect the plants in the ground? This is for growers who place trees and large shrubs directly in the ground.”**

Unlike oxo-degradable technology, this does not use any heavy metals. The end products are to be carbon dioxide, water, and any earths/filler used to color the product (which came from the earth in the first place - clay, calcium carbonate, TiO<sub>2</sub>, talc, etc).

**“I place pot tags in the container when the cuttings are rooted. The plant grows for 4-6 months in my greenhouse. Will the tag breakdown while in the soil during the growing process? Will any chemicals or biological items leach into the container that could affect the plant?”**

The portion of the plastic buried in the soil will be given the greatest potential contact with bio/bacteria. Thus, very small amounts of biodegradation are possible, but the structure of the tag should not be compromised. (especially in the shorter 4-6 month frame).

**“I sometimes inventory tags for up to 3 years. Do I need to take any special precautions with the tags during that time frame.”**

Sensible care should be adequate for the tags, i.e. relatively dry warehouse shelves are fine. Wrapping or bagging is certainly a good precaution. If conditions are like a greenhouse environment, where mold and mildew are prevalent, then you'll want to watch your material more carefully. However, unlike oxo-degradables, these items aren't going to start breaking down merely on a time-based model.

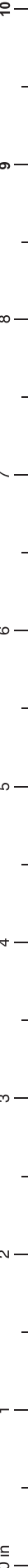
We Print  
Green

# NOTES



**Sato Labeling Solutions, America, Inc.**  
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